



- FROM THE PRESIDENT -

March came in like a lion...with the help of Olympic Chapter luncheon sponsors, NRC Environmental and Washington State Department of Community Trade and Economic Development, and outstanding guest speakers Charlie Cunniff and Emery Bayley of ECOSS, and Bob Drewel, Executive Director of Puget Sound Regional Council & Prosperity Partnership. April should be just as dynamic with the Olympic Chapter's luncheon discussion on the new lead-based paint program, and the Cascade Chapter's luncheon presentation on Economic Development in the Environmental Sector.

Speaking of approaching events, watch for the arrival of the new membership directory, which is scheduled to be mailed next week. We appreciate those who advertised in the directory and encourage member companies to consider advertising in the 2006 directory.

Sincerely,

Judy Lurvey
Med-Tox Northwest

- FROM THE PROGRAM MANAGER -

We have a very full events calendar this year. NEBC will be involved in several conferences throughout the year. The Cascade Chapter has partnered with the Oregon State University, Oregon Department of Environmental Quality, Portland Brownfield Program, Economic and Community Development Department to produce the Oregon Brownfield Conference on August 23rd and 24th.

NEBC will once again co-host the Environmental Conference of Washington (ECW), which is transforming into the area's premier environmental event, and has changed its name to the Northwest Environmental Summit. This year the conference is scheduled in the new Tacoma Convention Center on October 19th & 20th. Please watch for details on the conference and exhibiting.

The Northwest Environmental Conference (NVEC) will be held December 8th & 9th in Portland. The steering committee is meeting this month to determine the conference agenda. The trade show is almost 50% sold. If you are interested in exhibiting contact NEBC staff at 503.227.6361 or cara@nebc.org.

The Cascade Chapter has partnered with the Oregon Economic & Community Development Department and the Environmental Protection Agency (EPA) to provide a presentation on the EPA's Small Business Innovation Research program on March 22nd. I would like to thank Joan Snyder at Stoel Rives LLP for hosting this event and Stephen Lawn with Bergeson-Boese & Associates, Inc. for presenting an overview of NEBC. For more information, please see the article under Industry News below.

Hope to see you at an upcoming event.

Sincerely,

Cara S. Bergeson
NEBC Program Manager

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RENEWING SPONSORING MEMBER

Rinker Materials

NEW MEMBERS

SECOR, Inc.

Watershed Solutions

RENEWING MEMBERS

Advanced Environmental Solutions

Bitterroot Restoration, Inc.

CH2M Hill

Clean Harbors Environmental Services, Inc.

Environmental Services Directory for Washington State

Kennedy/Jenks Consultants

Klean Earth Environmental Co.

Mold Investigations

Teris, LLC

Trinity Consultants

- SPONSOR HIGHLIGHT -

Preston | Gates | Ellis LLP

Preston Gates & Ellis LLP has been providing private and public sector clients with counsel, litigation, legislative advocacy and transactional services for more than 118 years. As a full-service law firm we maintain offices in Seattle, Spokane, Portland, Anchorage, Coeur d'Alene, San Francisco, Orange County, Hong Kong and Washington, D.C.

Preston Gates & Ellis LLP has the largest and most experienced environmental and land use practice group in the Pacific Northwest. Our attorneys recognize that a good environmental reputation is important to both businesses and public entities. All of our attorneys have comprehensive knowledge of the intricacies of environmental regulations, and work closely with local, state and federal agencies. We have an unrivaled depth of experience.

We work with clients to successfully navigate the maze of regulatory requirements and maintain good relations with regulatory agencies, elected officials and other stakeholders. Our attorneys are technically well-grounded and work to find solutions. We help clients anticipate and avoid problems before they interfere with their objectives or result in litigation. When necessary, we forcefully litigate problems to achieve our client's objectives. We pride ourselves on our cost-effectiveness, client service, and team orientation.

For more information, contact Craig Trueblood, Bill Chapman or Matt Wells at 206-623-7580, or Jeff Ring at 503-228-3200.

Special Thanks to all our Sponsoring Members!

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Contact your NEBC staff at 503.227.6361 to learn more about becoming an NEBC Sponsoring Member!

- INDUSTRY NEWS -

OTHER INDUSTRY EVENTS & MEETINGS

EPA SBIR: Next round of solicitations opens March 24, 2005. The EPA has approximately \$8 million available for qualified small businesses to meet its R&D needs and increase commercial application of government sponsored R&D efforts. Dr. James Gallup, Director of the EPA's Small Business Innovation Research Program (SBIR) will be in Portland on March 22 and Seattle on March 23 to discuss Region 10 and general solicitations. Sessions will last approximately 4 hours. If you are interested in hearing first-hand the EPA's R&D needs and how your business may meet those needs, contact Krissa Wrigley @ Krissa.Wrigley@state.or.us or 503.229.6051 or Cara Bergeson @ cara@nebc.org or 503.227.6361.

Environmental Industry Summit 2005. The Environmental Industry Summit 2005 will be held March 30 – April 1, 2005 at the Coronado Island Marriott Resort in San Deigo, California. Highlights include a keynote address by Drew Bohan, Assistant Secretary of Policy for the California Environmental Protection Agency on Governor Schwarzenegger's environmental mission, and a political & economic update by EBJ's Man-in-Washington Andrew Paterson highlights what drives the Bush Administration, the legislative agenda of the new Congress and an agency review looking at budgets, initiatives and changes at EPA, DOE, DOD and others. Registration fee covers all meals, electronic access to presentations and special events, but not accommodations. NEBC members will receive a \$200 discount. Registration form for NEBC members is available via their website: <http://www.ebiusa.com/summit>

SERNW Regional Conference. Registration is now open for the 2005 SERNW Regional Conference April 4-8, 2005 at the Washington State Convention and Trade Center in Seattle, Washington. Workshops and field trips fill fast, register early to reserve your space. Early registration closes on March 5th! Register early to receive the discounted rate! Register online at <https://www.engr.washington.edu/epp/ser/registration.html> Check the website for complete session information and speaker topics that will be covered during presentations and panel discussions.
<http://www.engr.washington.edu/epp/ser/schedule.html>

Globe 2006. From March 29th to 31st, 2006, business leaders, policy makers, and solutions providers from around the world will come together at GLOBE 2006 to discuss the most recent developments in the business of the environment and find innovative solutions to global environmental challenges. At the GLOBE 2006 Trade Fair, more than 400 exhibitors from North America, Europe and Asia are expected to display a broad range of environmental and energy technologies, services and solutions to 10,000 participants from around the world. The GLOBE 2006 Trade Fair will also highlight innovations in critical and emerging sub-sectors, including two exciting showcases that will feature the most recent advances in Transportation Technologies and Sustainable Construction. For further details, please contact: Zahida Kanani, Registration Manager, (604) 775-8031 or by email at Zahida.Kanani@globe.ca or visit the website at www.globe2006.com

Business Opportunities Seminar: "Demystification of the Asian Development Bank" April 11, 2005 at the Red Lion Hotel, 1415 5th Avenue, Seattle, WA. This Seminar is designed for U.S. suppliers and consultants to learn how to bid successfully on consulting and infrastructure projects supported financially by the Asian Development Bank in thirty-five Asian development Countries. The Asian Development Bank (ADB) is a multilateral financial institution, established in 1966 to improve the living standards of its developing member countries throughout the region. Since the ADB's founding, the U.S. cumulative share of procurement exceeds US\$5.39 billion – US\$4.6 billion for goods/civil works and related services and US\$786.5 million for consulting services. For more information and to register, please visit <http://www.buyusa.gov/seattle/adb.html>

Washington State International Trade Week. Tues, May 17 - Tues, May 24, 2005. Are you looking to increase your global competitiveness? Would you like first-hand insights to break into key foreign markets? The International Trade Division of the Washington State Department of Community, Trade and Economic Development (CTED) can help! Trade Week is back, featuring free consultations with the trade representatives from our state offices in China, Germany, Japan, Mexico, South Korea and Taiwan. A limited number of private appointments with State trade representatives and Seattle-based industry specialists will be scheduled in each location, as shown below. To request your appointment, contact International Trade Division at 206.256.6100.

- MEMBER-TO-MEMBER -

MEMBER DISCOUNTS

Financial Planning Services with Waddell & Reed. NEBC members receive at 20% discount on financial planning services provided by Financial Advisors of Waddell & Reed, a national financial planning firm founded in 1937. Planning services include retirement planning, wealth management, tax-efficient investing, education funding, estate protection, and succession planning for closely-held businesses. Other business services include retirement plans and financial education workshops. Contact Karen Einberger, Financial Advisor, Waddell & Reed, 206.283.6661 or keinberger@wradvisors.com.

Sustainable Industries Journal (SIJ). The NEBC member discount for the Sustainable Industries Journal is better than imagined – it's still a \$10 discount, but the new annual subscription rate is only \$39, that means that NEBC members can receive this new publication for only \$29/year! For more information look to: <http://www.sijournal.com/>

Oregon Insider. NEBC members may take advantage of a \$150 introductory rate for the first year (24 issues), a savings of \$95 off their regular base rate. In addition, NEBC members will enjoy an ongoing subscription rate of \$195 per year, which represents an ongoing savings of \$50 per year. To redeem your discount please contact Oregon Insider by calling David Light at 541.343.8504 or by email at epi@rio.com.

Northwest Environmental Training Center. NEBC has partnered with NWETC to offer our member companies an exceptional opportunity to provide continuing education to its employees at a 20% discount off the published rate on all of NWETC's technical training workshops, conferences, and seminars. For more information, visit their website <http://www.nwetc.org/> or contact Erick McWayne at 206-762-1976.

Environmental Industry Summit. NEBC has partnered again with the Environmental Industry Summit to provide a \$200 discount for NEBC members who register for the event. It's scheduled for March 29 – April 1, 2005, again in beautiful San Diego. Registration form for NEBC members is available via their website: <http://www.ebiusa.com/summit>

Associated Technologies Council. NEBC has partnered with the Associated Technologies Council (ATC) in order to allow you to participate in their employee benefits program. ATC provides employee benefits to companies in Computer Technology, Bioscience, Telecommunications and now Environmental Sciences. Because ATC is able to pool firms together across a wide spectrum of desirable industries, they are able to provide medical benefits up to 20% below what you are probably paying now. In addition, there are benefits available like, paperless enrollment, single invoice billing and COBRA administration all provided at no cost to you. Contact Tino Versoza, NEBC Benefits Representative (503) 626-9135 or email: tino@get-benefits.com for a free no obligation benefits analysis.

EDUCATION

Introduction to ArcHydro: A New ArcGIS Extension for Water Resource Professionals presented by the Northwest Environmental Training Center will be held March 23 - 24, 2005, 8:30 A.M. to 5 P.M. (2 Days) at Evergreen State College CAL Lab, Lab 2, Building 2700 Evergreen Parkway, Olympia, Washington. Description: This two-day course provides an introduction to the Arc Hydro data model and tools for managing water resources with ArcGIS (formerly known as ArcView/ArcInfo). Arc Hydro is a geospatial and temporal data model for water resources that operates within ArcGIS. This new 'framework' allows water resources professionals to do a multitude of water resource modeling. At the heart of this framework is a relational database model that provides both flexibility and power to adapt the data model to the wide array of water resources challenges and issues. Arc Hydro is a data structure that supports hydrologic simulation models, but it is not itself a simulation model. Arc Hydro comes with a set of tools to develop your database.

EMPLOYMENT OPPORTUNITIES

Thermal Remediation Services, Inc. (TRS) is an environmental remediation company with projects throughout the U.S. We apply a new, but proven, technique for cleaning soil and groundwater called Electrical Resistance Heating (ERH). ERH is in its infancy and our employees have the chance to provide unlimited input into its expansion and growth. TRS has built a reputation on solid business relationships based on mutual trust and satisfaction. We provide superior customer service, routinely provide guaranteed fixed price remediation and complete our projects in a timely manner without costly change orders. The quality of our promise is demonstrated by our customer references. We are seeking highly motivated, self-starting individuals to fill positions of responsibility that will strengthen our company and help us grow to the next level. We presently have employment opportunities for a full time engineer, a full time marketing representative and regionally focused, independent sales contractors. TRS offers an above average compensation and benefits package effective day one of employment and the opportunity to be an integral part of a highly respected, fast growing, entrepreneurial, and innovative company. TRS is an equal opportunity employer.

Project Engineer. You will be exposed to all facets of remediation project design, installation and operation. In addition to project management opportunities, you will have the opportunity to be involved with R&D and new business development. PE or EIT required. Environmental or chemical engineer preferred. Some travel is required.

Marketing Representative. This position is based in Seattle and supports our national office network. A bachelor's degree and one or two years of marketing experience are desired. Excellent organizational, writing and speaking skills are required. Responsibilities include working with our marketing team to improve our marketing collateral, organize nationwide marketing and sales events, publish technical articles, and develop print and electronic advertising campaigns.

Independent Sales Contractors. We are seeking qualified candidates to join our sales team representing the Southeastern, Gulf Coast and Midwestern regions of the U.S. Our sales contractors travel as much as 30% - 50% of the time meeting with qualified customers nationwide. A bachelor's degree and a minimum of 8 years of selling experience in a related field are desired.

Please send your resume with a cover letter to resume@thermalrs.com.

The Olympic Chapter presents
“Washington’s Lead-Based Paint Program”

Speakers:
 Michael Bergman, Program Manger, Lead-Based Paint Program
 State of Washington Department of Community, Trade and
 Economic Development

As of October 2004, all contractors providing professional lead-based paint training or activities in Washington are now required to be licensed by the Lead-Based Paint Program located within the Department of Community, Trade and Economic Development (CTED). Washington’s program mirrors the national model: accreditation of trainers offering lead-based paint training courses; certification of lead-based paint professionals and firms; and work practice standards for lead-based paint activities. Michael Bergman is the Program Manger for the Washington’s Lead-Based Paint Program at CTED and will be discussing the following topics:

- Brief history of lead as a public/environmental health issue
- Brief history of the national response to lead-paint hazards
- Outlook for the next five years
- Trends in the market for lead-based paint services
- Challenges, new initiatives, opportunities for collaboration

Date: Wednesday, April 6, 2005

Time: 11:30 AM – 1:00 PM

Location: McCormick & Schmick’s Harborside on Lake Union
 1200 Westlake Avenue N., Seattle, WA

Price: \$35.00 each for NEBC & Guests
 \$48.00 each for Non-NEBC Members

Menu Options

Meat Entrée: Chicken Saltimbocca with Balsamic Demi Glaze

Veggie Entrée: Penne Pasta Puttanesca

Pre-registration recommended, timely meal not guaranteed without reservation. Walk-ins will be charged a \$5.00 service fee. Cancellations accepted until 12:00 Noon, April 1, after which no-shows will be charged. For more information contact NEBC at 503-227-6361 or visit our website at www.nebc.org. To attend, fax (503-222-5050) or mail completed form with payment information. Form and checks can be mailed to: NEBC, PO Box 672, Portland, OR 97207.

Company: _____

Phone: _____ Fax: _____ Email: _____

Address: _____

City: _____ State: _____ Zip: _____

Attendees (please circle entrée selection, see menu above):

_____ Entrée Selection: Meat / Veggie
 _____ Entrée Selection: Meat / Veggie
 _____ Entrée Selection: Meat / Veggie

Payment Type: Check Visa MasterCard (We appreciate checks as form of payment!)

Total: \$ _____

Card #: _____ - _____ - _____ Exp. Date: ____/____

Credit Card Verification #: _____ Signature: _____

Please Note: NEBC is a 501(c)(6), therefore contributions are not deductible as charitable, however, they may be taken as standard business expenses.

*Special Thanks to our
 Event Sponsors!*



If you are interested in sponsoring this event or others, please contact your NEBC office at 503.227.6361 or email cara@nebc.org.

**The Cascade Chapter presents
 Developing the Environmental Sector Economy in Oregon**

What is the landscape of Oregon’s environmental business sector today, and how is it being shaped by advances in technology and the emphasis on sustainable development? Come to this luncheon to learn what is being done, to hear case studies of successful efforts, and to brainstorm the opportunities to further increase the contribution of this sector to Oregon’s economy. Oregon Economic & Community Development Department will speak on their support of innovative technologies and the role it plays in promoting sustainability. Special emphasis will be on the introduction of Senate Bill 186 that would provide funding to small business for the commercialization of new technologies. Oregon Business Association will speak on their role in promoting development of technologies focused on sustainability and renewable energy sources. Portland State University will provide examples of how PSU’s research program ripples into the Oregon economy—from the development of proprietary modelling software to federally supported development of open source-based software to research on green power, eco-roofs and sustainable development. NEBC member, S.S. Papadopulos & Associates, Inc. will provide their observations on what that state is doing and can be doing to support the development of environmental technology sector businesses in Oregon.

Speakers:

Patricia Scruggs, Innovation and Technology Manager
 Glenn Montgomery, Sustainable Business Liaison

Oregon Economic & Community Development Department

Ashley Henry, Executive Director
Oregon Business Association

Scott Wells, Ph.D., P.E., Chair, Civil and Engineering Department
Portland State University

John Lambie, P.E., Principal Hydrologist
S.S. Papadopulos & Associates, Inc.

- Date:** Thursday, April 14, 2005
Time: 11:30 AM – 1:00 PM
Location: Fifth Avenue Suites
 506 SW Washington, Portland
Price: \$35.00 each for NEBC & Guests / \$48.00 each for Non-NEBC Members
Menu Options: Meat Entrée - Rotisserie Citrus & Spice Chicken / Veggie Entrée - Lasagna

Pre-registration recommended, timely meal not guaranteed without reservation. Walk-ins will be charged a \$5.00 service fee. Cancellations accepted until 12:00 Noon, April 11, after which no-shows will be charged. For more information contact NEBC at 503-227-6361 or visit our website at www.nebc.org.

To attend, fax (503-222-5050) or mail form with payment information. Form and checks can be mailed to: NEBC, PO Box 672, Portland, OR 97207.

Company: _____
 Phone: _____ Fax: _____ Email: _____
 Address: _____
 City: _____ State: _____ Zip: _____

Attendees (please circle entrée selection, see menu above):
 _____ Entrée Selection: Meat / Veggie
 _____ Entrée Selection: Meat / Veggie
 _____ Entrée Selection: Meat / Veggie

Payment Type: Check Visa MasterCard (We appreciate checks as form of payment!)
 Total: \$ _____
 Card #: _____ - _____ - _____ Exp. Date: ____/____/____ Credit Card Verification #: _____

Signature: _____

Please Note: NEBC is a 501(c)(6), therefore contributions are not deductible as charitable, however, they may be taken as standard business expenses.

*Special Thanks to our
 Event Sponsors!*

**Pacific Northwest
 National Laboratory**

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If you are interested in sponsoring this event or others, please contact your NEBC office at 503.227.6361 or email cara@nebc.org.

- NEBC 2005 EVENTS CALENDAR -

* Topics and dates are subject to change.

April			
6	Olympic Chapter Committee Meeting	10:00 AM – 11:30 PM	AGC – Seattle, WA
6	Olympic Chapter Luncheon – Topic: CTED Lead Base Paint	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
14	Cascade Chapter Committee Meeting	9:30 AM – 11:00 AM	Fifth Avenue Suites – Portland, OR
14	Cascade Chapter Luncheon – Topic: Developing the Environmental Sector Economy in Oregon	11:30 AM – 1:00 PM	Fifth Avenue Suites – Portland, OR
May			
13	Board of Directors Meeting	11:30 AM – 4:00 PM	Preston Gates & Ellis – Seattle, WA
13	Olympic Chapter Mariners Night	5:00 PM -	Safeco Field - Seattle, WA
12	Cascade Chapter Luncheon – Topic: Environmental Liability Transfer	11:30 AM – 1:00 PM	Fifth Avenue Suites – Portland, OR
June			
1	Olympic Chapter Committee Meeting	10:00 AM – 11:30 PM	AGC – Seattle, WA
1	Olympic Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
9	Cascade Chapter Committee Meeting	9:30 AM – 11:00 AM	Fifth Avenue Suites – Portland, OR
9	Cascade Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 AM	Fifth Avenue Suites – Portland, OR
23	Olympic Chapter Golf Tournament	7:30 AM – 1:00 PM	Harbour Pointe Golf Club – Mukilteo, WA
July			
14	Board of Directors Meeting	12:00 PM – 4:30 PM	Hart Crowser – Seattle, WA
14	Olympic Chapter Rooftop Mixer	5:00 PM – 7:00 PM	Hart Crowser – Seattle, WA
21	Cascade Chapter Golf Tournament	7:30 AM – 1:00 PM	Langdon Farms Golf Course – Aurora, OR
August			
23 & 24	Oregon Brownfield Conference	All Day	Hilton – Portland, OR
25 & 26	EPA Real Estate Transactions Workshop	All Day	Hilton - Portland
September			
7	Olympic Chapter Committee Meeting	10:00 AM – 11:30 PM	AGC – Seattle, WA
7	Olympic Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
8	Board of Directors Meeting	TBD	Lane Powell – Portland, OR
8	Cascade Chapter Summer Mixer	5:30 PM – 7:00 PM	Lane Powell – Portland, OR
October			
13	Cascade Chapter Committee Meeting	9:30 AM – 11:00 AM	Fifth Avenue Suites – Portland, OR
13	Cascade Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	Fifth Avenue Suites – Portland, OR
19 & 20	Northwest Environmental Summit & Trade Show	All Day	Tacoma Convention Center – Tacoma, WA
November			
2	Olympic Chapter Committee Meeting	10:00 AM – 11:30 PM	AGC – Seattle, WA
2	Olympic Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
10	Cascade Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	Fifth Avenue Suites – Portland, OR
December			
7	Hazwoper Training	8:00 AM – 5:00 PM	DoubleTree Jantzen Beach – Portland, OR
8 & 9	Northwest Environmental Conference & Trade Show	All Day	DoubleTree Jantzen Beach – Portland, OR
8	Board of Directors Meeting	TBD	DoubleTree Jantzen Beach – Portland, OR

- NEBC CONTACT INFORMATION -

www.nebc.org

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