

- FROM THE EXECUTIVE DIRECTOR -



The Northwest Environmental Conference in Portland provides a climax to NEBC's year, and last week's event was a huge success with 400 attendees and 60 exhibitors. The 30 informational sessions ranged from the basics to high-level policy discussions. Throw in plenty of time for networking, and there was something for everyone. Mark your 2007 calendars now for the NW Environmental Summit in Tacoma, Oct. 17-18, and the NW Environmental Conference in Portland, Dec. 6-7. (And plan ahead if you want to exhibit; both trade shows sold out this year.)

I often get asked how the session topics are chosen or how one becomes a speaker at these conferences. Behind the scenes, the informational sessions for both conferences are planned and executed by committees comprised of representatives from industry, government, and service providers. These committees are continually on the search for both topics and volunteers willing to plan the sessions. If you want to get involved, or see a topic presented (preferably tied to a suggested speaker), let me know.

Looking ahead, we are working on a Brownfields Conference in March (Salem), an Energy Conference in April (Portland), and a Mercury Conference in May (Seattle) - plus the full compliment of luncheons and networking events. The opportunities never end.

At the end of each year NEBC selects its Board for the coming year. Four new Board Members have been elected to two-year terms. Welcome to Steve Gunther (ORRCO), Denise Lietz (Preston Gates & Ellis), Don Pyle (Lane Powell PC), and Scott Woerman, (TestAmerica). A big “thank you” to departing Board Members Denise Foland (Emerald Services) and Matt Wells (Preston Gates & Ellis). Your contributions are appreciated. On the leadership front, Kent Patton (Environmental Science Corp.) takes the President's baton from Judy Lurvey (Med-Tox Northwest). Thanks go to Judy for guiding NEBC through a challenging transition period.

The end of the year marks my one-year anniversary at NEBC. It's been a wild ride as Linda, Sue, and I have worked hard to build the size, visibility, and influence of the organization and to increase NEBC's value to its members. And we're just getting started. Thanks to all of you who have provided words (and deeds) of support. In my judgment, NEBC members are exceptionally committed to the work they do, and are truly dedicated to being good environmental stewards. That spirit keeps me energized.

My best for a wonderful holiday season,

Robert Grott

Special Thanks to all our Sponsoring Members!

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Contact your NEBC staff at 503.227.6361 to learn more about becoming an NEBC Sponsoring Member!

P.S. Welcome and thank you to our new Sponsoring Member Ater Wynne LLP!

NEBC CONFERENCES, TRADE SHOWS & MEETINGS

March 1 & 2, 2007, Oregon Brownfields Conference 2007, Salem, OR. Providing an unparalleled learning and networking opportunity to make formerly contaminated industrial and commercial lands economically viable for reuse, increasing the 'green' value of the land. Conference sessions are designed to target the educational needs of all brownfields practitioners – from experienced professionals to those new in the industry. [Register today.](#)

April 24, 2007, NEBC Energy Conference: Making Renewable Energy Projects Happen, Portland, OR. The conference will bring together members of the energy sector to create connections, strengthen the sector, and build a cluster identity. The conference will educate attendees on the breadth of issues facing a project - thereby increasing sophistication and project efficiency while connecting product and service providers to potential customers. Registration will be available through the NEBC website.

MARK YOUR CALENDARS

Full list of NEBC events on page 4

January 23, 2007, State of the State: Oregon Legislature and the Environment, Portland, OR. Presented by NEBC and AWMA, Oregon Chapter, this evening dinner meeting will present an overview of the issues facing environmental businesses in the 2007 legislative session. Speakers include: John Ledger, AOI; Greg Aldrich, Oregon DEQ; Lisa Adatto, OBA; Lindsey Capps, OEC; and Robert Grott, NEBC. For more information – www.nebc.org.

Sponsor Highlight

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Ball Janik LLP is a mid-sized law firm whose attorneys and government relations professionals have developed and implemented effective and cost-efficient solutions to clients' legal, environmental and government-related problems. Our professionals are distinguished by high ethical and professional standards and superior expertise.

INDUSTRY NEWS, MEETINGS & EVENTS

December 15, Spokane, WA. Ecology is having a public meeting next Friday, Dec. 15th at 1 p.m., on some proposed changes to our air toxics rule. Our experience in Western Washington is that the proposal has caused some to question whether and why we even need a rule to regulate air toxics. In a nutshell, this regulation is the only tool the state has to analyze and minimize industrial and other emissions from the standpoint of toxic chemicals. The WACs for your reference are 173-460 and 173-400-"Controls for new sources of toxic air pollutants." See: http://www.ecy.wa.gov/programs/air/NSR/NSR_Pages/stakeholderpage.html

January 4, 2007, Portland, OR. Fifth Annual Oregon Leadership Summit: Gaining Sustainable Advantage. Registration has opened for the Fifth Annual Oregon Leadership Summit on January 4th. The title for this year's Summit is "Gaining Sustainable Advantage." The morning will

focus on how Oregon can benefit economically through a focus on sustainable development. In the afternoon, the conversation will shift to discussions of education/workforce, health care, transportation and other pressing policy issues. <http://www.oregonleadershipsummit.org/>.

December 2006 – January 2007 -- Itrc Internet-Based Training Courses. The Interstate Technology & Regulatory Council (ITRC) offers a wide variety of Internet-based training courses on innovative environmental technologies and approaches specific to the areas of site characterization, monitoring and remediation as well as other environmental topics. ITRC is a state-led coalition working together with industry and stakeholders to achieve regulatory acceptance of environmental technologies. ITRC is a program of the Environmental Research Institute of the States (ERIS), a nonprofit corporation operating in support of the Environmental Council of the States (ECOS). Oregon DEQ is a member of ITRC and ECOS. Registration: <http://clu-in.org/studio/seminar.cfm> or at www.itrcweb.org. Cost: Sponsored by ITRC and EPA with no cost for the participant. These ITRC courses are delivered via our partnership with USEPA OSRTI on their website at www.clu-in.org/studio/. Jan. 9th – Perchlorate: Overview of Issues, Status and Remedial Options, 2:00 p.m. to 4:15 p.m. EASTERN Time; Jan. 25th – Remediation Process Optimization Advanced Training, 11:00 a.m. to 1:15 p.m. EASTERN Time; Jan. 30th – Site Investigation and Remediation for Munitions Response Projects, 2:00 p.m. to 4:15 p.m. EASTERN Time.

January 17, 2007. Seattle, WA. 35th Annual Economic Forecast Conference. Washington State Convention & Trade Center. Join us for the leading economic forecast conference in the Northwest. Gain insight into future economic trends from a field of nationally recognized experts. In addition to the forecasts, this year's conference will also address the Economics of Global Philanthropy, and the emerging opportunities for the region featuring representatives from the Bill & Melinda Gates Foundation, Global Partnerships, and PATH. [Click Here to Register Today!](#)

Selling to the Government. Do you sell to Federal government agencies? Do you want to? **NEBC** can help. In Oregon we are a contractor with the Government Contract Assistance Program (GCAP). This program guides vendors through the complexity of the government's procurement process, including how to get registered as a vendor, find opportunities, and market to government agencies. There is also a matching service that continually checks your profile against opportunities from Federal, State, and Local agencies. For more information call Robert or email robert@nebc.org. If you are in a state other than Oregon, you can find a local Procurement

Technical Assistance Center by going to www.aptac-us.org and following the "Find a PTAC" link.

RENEWING MEMBERS

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 Pacific Groundwater Group
 Romic Environmental Technologies
 WOLF Environmental Group, Inc.
 Xextex (X-TEX) Corporation

NEW MEMBERS

Engineered Solutions Group LLC

EMPLOYMENT OPPORTUNITIES

Chemist 2, General Inorganic Chemist, Portland, \$3,045 to \$4,437 monthly. The Department of Environmental Quality's Laboratory, Inorganic section, is recruiting to fill a full time, 12-month limited duration Chemist 2 position which will be located in Portland, Oregon until June 30, 2007 when the lab will be relocating to Hillsboro, Oregon. Details of the position and instructions for applying for this open competitive recruitment, announcement # LE060493, may be found at <http://egov.oregon.gov/DEQ/jobs/LE060493.shtml> Close date is December 21, 2006.

Public Health Advisor 3, Tumwater, WA. The Washington State Department of Health is recruiting for a Public Health Advisor 3 - Pesticide Program Specialist position in Tumwater, WA. Salary is \$43,536 - \$55,716 per year.

See job announcement for position duties, required and desired qualifications, and how to apply at http://www.doh.wa.gov/Job_Ann.htm. This recruitment is open through December 18, 2006.

Epidemiologist 1, Tumwater, WA. The Washington State Department of Health is recruiting for an Epidemiologist 1 - Pesticide Surveillance Specialist position in Tumwater, WA. Salary is \$45,756 - \$58,548 per year. See job announcement for position duties, required and desired qualifications, and how to apply at http://www.doh.wa.gov/Job_Ann.htm. This recruitment is open through December 18, 2006.

INTERNSHIP

The Business Education Compact (BEC) is an Oregon program placing qualified educators and students in internship positions. They are looking to build links with all types of firms in the environmental industry. The educator program is for the summer months, while the student program is year-round. BEC functions as an employment agency, handling recruiting, qualifying, scheduling interviews, progress monitoring, etc. Hourly rates are based on the skill level involved and include all payroll management. For information, visit www.bedpdx.org or call Andrew Witt 503-646-0242 ext 22.





Northwest Environmental Business Council 2007 Events & Meeting Calendar

January			
23	AWMA/NEBC – Special Presentation – Topic: Annual State of the State Update from DEQ, Industry, and Environmental Advocate Perspectives	5:30 PM - 8:30 PM	Greek Cusina, 404 SW Washington – Portland, OR
February			
6	Board of Directors Strategic Planning Meeting & Retreat	8:00 AM – 5:00 PM	Phoenix Inn Suites, Olympia, WA
7	Olympic Chapter Committee Meeting	10:00 AM – 11:30 PM	AGC – Seattle, WA
7	Olympic Chapter Luncheon – Renewable Energy & I 937 (tentative)	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
8	Cascade Chapter Committee Meeting	9:30 AM – 11:00 AM	Governor Hotel – Portland, OR
8	Cascade Chapter Luncheon – Meet the Administrators: EPA & Oregon DEQ (tentative)	11:30 AM – 1:00 PM	Governor Hotel – Portland, OR
March			
7	Olympic Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
8	Cascade Chapter Pub Mixer	5:30 PM – 7:00 PM	Bridgeport Brewing – Portland, OR
April			
4	Olympic Chapter Committee Meeting	10:00 AM – 11:30 PM	AGC – Seattle, WA
4	Olympic Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
12	Cascade Chapter Committee Meeting	9:30 AM – 11:00 AM	Governor Hotel – Portland
12	Cascade Chapter Luncheon – Carbon Trading	11:30 AM – 1:00 PM	Governor Hotel – Portland
May			
2	Olympic Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
10	Cascade Chapter Luncheon – Topic: Eco System Markets	11:30 AM – 1:00 PM	Governor Hotel – Portland, OR
24	Board of Directors Meeting	11:30 AM – 4:00 PM	Preston Gates & Ellis – Seattle, WA
June			
6	Cascade Chapter Committee Meeting	9:30 AM – 11:00 AM	Governor Hotel – Portland
6	Cascade Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 AM	Governor Hotel – Portland
July			
TBD	Board of Directors Meeting	12:00 PM – 4:30 PM	Hart Crowser – Seattle, WA
TBD	Olympic Chapter Rooftop Mixer	5:00 PM – 7:00 PM	Hart Crowser – Seattle, WA
TBD	Cascade Chapter Golf Tournament	7:30 AM – 1:00 PM	Langdon Farms Golf Course – Aurora, OR
September			
5	Olympic Chapter Committee Meeting	10:00 AM – 11:30 PM	AGC – Seattle, WA
5	Olympic Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
TBD	Board of Directors Meeting	TBD	Lane Powell – Portland, OR
TBD	Cascade Chapter Summer Mixer	5:30 PM – 7:00 PM	Lane Powell – Portland, OR
October			
11	Cascade Chapter Committee Meeting	9:30 AM – 11:00 AM	Governor Hotel – Portland
11	Cascade Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	Governor Hotel – Portland
17 & 18	Northwest Environmental Summit & Trade Show	All Day	Tacoma Convention Center – Tacoma, WA
November			
7	Olympic Chapter Committee Meeting	10:00 AM – 11:30 PM	AGC – Seattle, WA
7	Olympic Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
8	Cascade Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	Governor Hotel – Portland, OR
December			
5	Hazwoper Training	8:00 AM – 5:00 PM	Red Lion Hotel on the River – Portland, OR
6 & 7	Northwest Environmental Conference & Trade Show	All Day	Red Lion Hotel on the River – Portland, OR

*Event dates and topics subject to change.

MEMBER DISCOUNTS

Associated Technologies Council. NEBC has partnered with the Associated Technologies Council (ATC) in order to allow you to participate in their employee benefits program. ATC provides employee benefits to companies in Computer Technology, Bioscience, Telecommunications and now Environmental Sciences. Because ATC is able to pool firms together across a wide spectrum of desirable industries, they are able to provide medical benefits up to 20% below what you are probably paying now. In addition, there are benefits available like, paperless enrollment, single invoice billing and COBRA administration all provided at no cost to you. Contact Tino Versoza, NEBC Benefits Representative (503) 626-9135 or email: tino@get-benefits.com for a free no obligation benefits analysis.

Financial Planning Services with Waddell & Reed. NEBC members receive at 20% discount on financial planning services provided by Waddell & Reed, a national financial planning firm founded in 1937. Planning services include retirement planning, wealth management, tax-efficient investing, education funding, estate protection, and succession planning for closely-held businesses. Other business services include retirement plans and financial education workshops. Contact Karen Einberger, Financial Advisor, Waddell & Reed, 206.283.6661 or keinberger@wradvisors.com.

Sustainable Industries Journal (SIJ). The premier magazine for sustainable business news on the West Coast. The NEBC member discount for the Sustainable Industries Journal is better than imagined – it's still a \$10 discount, but the new annual subscription rate is only \$39, that means that NEBC members can receive this new publication for only \$29/year! For more information look to: www.sijournal.com/prtnr

Oregon Insider. NEBC members may take advantage of a \$150 introductory rate for the first year (24 issues), a savings of \$95 off their regular base rate. In addition, NEBC members will enjoy an ongoing subscription rate of \$195 per year, which represents an ongoing savings of \$50 per year. To redeem your discount please contact Oregon Insider by calling David Light at 541.343.8504 or by email at epi@rio.com.

Northwest Environmental Training Center. NEBC has partnered with NWETC to offer our member companies an exceptional opportunity to provide continuing education to its employees at a 20% discount off the published rate on all of NWETC's technical training workshops, conferences, and seminars. For more information, visit their website <http://www.nwetc.org/> or contact Erick McWayne at 206-762-1976.

Environmental Expert. NEBC has teamed with Environmental Expert, the world's largest online marketplace and information resource serving the environmental industry. At a reduced rate of just \$1,700, NEBC members can become Bronze Sponsors and get a year's worth of cost-effective exposure to a targeted audience of over 400,000 environmental professionals. Additional levels of sponsorship and optional advertising opportunities are also available. www.environmental-expert.com For more information contact Tracy Barton, tracy@combined-resources.com.

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