



E-News

“The Environment is our Business”

A publication of news and events affecting the Northwest environmental industry

- FROM THE EXECUTIVE DIRECTOR -

From my “notebook” (no, I will not start a blog).

October 18-19, Tacoma. The Northwest Environmental Summit turned the proverbial corner this year. Attendance was up by 50%, with 344 people attending at least some portion of the event. Evaluations were strong, the trade show booths sold out, and vendors were happy. There was an energy present that was lacking in past years. AWB, Wash. Dept. of Ecology and NEBC worked hard to make this year a success. If you missed this year’s Summit, plan now to join us in Tacoma next October 17 & 18. We will be adding more booths to the trade show, but space will still be limited. We are welcoming new participants on the conference planning committee. This is a great way to help design the program (and gain visibility for your company). Contact me if you are interested.

From the sessions: climate change is on everyone’s mind. The Dept. of Ecology is focusing on climate change because of potential impacts on water supply, stream flows, and coastal shorelines. Large water storage projects are being talked about for the Columbia basin to replace shrinking snow packs. For the EPA, climate change is one area where we will be seeing more activity rather than less. But keynote speaker, mountaineer Jim Whittaker, stole the show. Reviewing his life and exploits out in nature apparently struck a deep chord with most listeners - reminding us of why we choose to work in the environmental field.

October 27, Hoquiam, WA. I was a guest at the “ground breaking” for the Imperium Renewables biodiesel plant at the Port of Greys Harbor. When completed, it will be the largest biodiesel facility in the U.S. Amidst the politicians and other dignitaries, it was nice to be able to count a number of NEBC members who have had some role in making this plant a reality. And this is just the start, with a whole slew of biofuels plants planned for our region.

October 27, Portland, OR. Raced back to Portland after the Imperium opening, to attend a “Reception & Conversation” with Shell Oil President, John Hofmeister regarding energy supply for the future. It was a surprisingly intimate setting and I got to speak directly to Hofmeister and other Shell representatives. I knew that Shell was on the “progressive” fringe of oil companies, and backs some renewable fuel technologies, but was surprised to learn that they: believe that “peak oil” has arrived, consider that human-caused climate change is a reality, support carbon cap & trade and carbon tax (if there is a level playing field), prefer market based solutions but support Renewable Fuel Standards (aka “mandates”), and feel that conservation and education are essential ingredients to managing our energy supply.

Environment, climate, water, energy...environmental engineers have begun saying that the past is no longer a useful predictor of the future. And I believe that more than ever before, society will be looking to NEBC members for solutions, rather than just compliance.

Robert Grott

NEBC Educational Conference

“Managing Erosion and Water Quality on Construction Sites”

Weather affecting your projects? Learn about the changes in the Washington regulations, how to stay in compliance and technologies that can prevent erosion during this cost effective ½ day conference.

Registration Fee: \$25.00

Wednesday, November 15

1:00 – 5:00 PM

Red Hook Brewery

Woodinville, Washington

[Register today!](#)

NEBC CONFERENCES, TRADE SHOWS & MEETINGS

[NEBC Educational Conference "Managing Erosion and Water Quality on Construction Sites".](#)

November 15 at the Red Hook Brewery in Woodinville, Washington. This half day educational conference presented by NEBC is a must-attend for all those responsible for keeping construction sites under compliance and our rivers and Puget Sound clean. New water quality regulations went into effect on Oct. 1st. Meet with regulators, enforcement officials, and solutions providers to learn about: the new CESCL requirements; construction site water quality parameters; BMP selection and implementation; advanced stormwater treatment technologies. The \$25 registration fee includes the afternoon sessions and reception that follows.

[Northwest Environmental Conference and Trade Show, December 7 & 8](#)

at the Red Lion Hotel, Jantzen Beach, Portland, Oregon is the largest, most comprehensive environmental conference and trade show in Oregon. This outstanding two-day event is dedicated to improving the environmental performance of Northwest businesses. Only a couple of Trade Show booths are still available. With an expect attendance of over 350, the NWEC Trade Show is the perfect marketing opportunity for your company. Contact Sue Moir at sue@nebc.org or 503-227-6361 to secure your place today.

SPONSOR HIGHLIGHT



Philip Service Corporation has extensive programs that include: Hazardous and non-hazardous waste management, complete transportation services, materials reuse & recycling, PhilipNow.com - a comprehensive online waste management network, on-site waste classification & lab packing, laboratory analysis, incident response, household hazardous waste collection, and scrap electronic waste recycling.

MARK YOUR CALENDARS

Full list of NEBC events on page 4

November 15, [NEBC Educational Conference "Managing Erosion and Water Quality on Construction Sites".](#) Woodinville, WA.

December 7 & 8, [Northwest Environmental Conference](#) (NWEC), Portland.

RENEWING MEMBERS

Ash Creek Associates
 Davis Wright Tremaine LLP
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 Valley Landfill, Inc. – Allied Waste

NEW MEMBERS

APEX Laboratories
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INDUSTRY NEWS, MEETINGS & EVENTS

Wanted: U.S. and Canadian exporters of environmental goods who have experience with and knowledge of non-tariff barriers to trade (NTBs) in importing countries. EBI has been contracted by the Organization for Economic Cooperation and Development (OECD) to study how NTBs are impacting trade in environmental goods. NTBs include a wide array of issues such as difficult customs procedures, compulsory inspections, price and quantity controls, certification and licensing requirements, technical standards and regulations, intellectual property issues and restrictions on after-sale services -- virtually any measure besides tariffs that makes trade more difficult or expensive. OECD is studying NTBs in the interest of identifying and reducing barriers to trade in environmental goods and services. If you or someone else in your organization has knowledge and perspective on NTBs, please take a few moments to complete this survey questionnaire: <http://www2.oecd.org/survey/Surveys/TakeSurvey.aspx?suryeyid=1132>

The Interstate Technology & Regulatory Council (ITRC)

offers a wide variety of Internet-based training courses on innovative environmental technologies and approaches specific to the areas of site characterization, monitoring and remediation as well as other environmental topics. Registration: <http://clu-in.org/studio/seminar.cfm> or at www.itrcweb.org click on

"Internet-based Training". Sponsored by ITRC and EPA with no cost for the participant. These ITRC courses are delivered via our partnership with USEPA OSRTI on their website at www.clu-in.org/studio/.
November 14th – Real-Time Measurement of Radionuclides in Soil, 2:00 p.m. to 4:15 p.m. Eastern Time.
November 16th - Evaluating, Optimizing, or Ending Post-Closure Care at Municipal Solid Waste Landfills, 11:00 a.m. to 1:15 p.m. Eastern Time.

Selling to the Government. Do you sell to Federal government agencies? Do you want to? **NEBC** can help. In Oregon we are a contractor with the Government Contract Assistance Program (GCAP). This program guides

Special Thanks to all our Sponsoring Members!

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Government Contract Assistance Program (GCAP)

Contact your NEBC staff at 503.227.6361 to learn more about becoming an NEBC Sponsoring Member!

vendors through the complexity of the government's procurement process, including how to get registered as a vendor, find opportunities, and market to government agencies. There is also a matching service that continually checks your profile against opportunities from Federal, State, and Local agencies. For more information call Robert or email robert@nebc.org. If you are in a state other than Oregon, you can find a local Procurement Technical Assistance Center by going to www.aptac-us.org and following the "Find a PTAC" link.

EMPLOYMENT OPPORTUNITIES

Environmental Engineer 3, Senior Environmental Engineer, \$3,773 - \$5,521 monthly. If you are a registered professional engineer, please consider this position within the Umatilla Chemical Demilitarization Program (UCDP) of Oregon Department of Environmental Quality. This Senior Engineer, located in Hermiston, will join UCDP in carrying out its mission "To protect people and the environment by overseeing the safe destruction of the chemical agents at the Umatilla Chemical Depot. . ." DEQ offers a competitive salary, benefits package, and a relocation package. This open competitive recruitment, Announcement LE060387, is

open through November 30, 2006, or until filled. For a description of duties and instructions for applying for the position, please refer to the State Jobs Page at <http://egov.oregon.gov//DEQ/jobs/LE060387.shtml>. DEQ is an equal opportunity and affirmative action employer.

Senior Environmental Consultant, Seattle & Portland, 80K – 150K. WOLF Environmental Group, Inc. have three senior level opportunities for seasoned principal level consulting professionals in the metropolitan Seattle area and one in Portland, OR. Our clients seek a senior professional with a minimum of seven to fifteen years consulting experience performing a wide variety of duties ranging from project and program management, and business development. This is a fabulous opportunity for an individual who wants to run their division, has been held back, or who has been operating his/her own environmental practice and would like to expand their practice. Our clients will provide endless resources and the opportunity to be part of a larger picture and future where you will have direct control of your future. Qualifications we seek are:

- Unbending commitment to client satisfaction
- Strong existing program and/or business practice with industrial or public client base
- Degreed credentials in any environmental practice.
- Knowledge of Northwest environmental market and patterns
- Senior technical management review/oversight.
- Ability to manage an existing team and/or hire new talent

Telecommuting is an option, if desired. These firms have full service environmental practices in the region, nationally and/or internationally. Their ultimate objective is to hire and support a committed professional with vision and passion for whatever their environmental practice is. If you are curious and want to explore these opportunities, call or email me ASAP. Confidentiality is always guaranteed. Judy Stockton, President, WOLF Environmental Group, Inc., Judy@wolfenv.com, <http://www.wolfenv.com> 1-800-668-9653.

Principal Executive Manager E, Organic Lab Manager, \$4,181 to \$6,469 monthly. The Oregon Department of Environmental Quality is seeking a full-time, experienced manager to direct and oversee the operations of the Organic Chemistry Section of the Laboratory. This position will be located in Portland, until

July, 2007 at which time the Lab will be relocating to Hillsboro, Oregon. Announcement, # LE060454, closes on November 30, 2006. <http://www.deq.state.or.us/msd/hr/jobs.asp>

INTERNSHIP

The Business Education Compact (BEC) is an Oregon program placing qualified educators and students in internship positions. They are looking to build links with all types of firms in the environmental industry. The educator program is for the summer months, while the student program is year-round. BEC functions as an employment agency, handling recruiting, qualifying, scheduling interviews, progress monitoring, etc. Hourly rates are based on the skill level involved and include all payroll management. For information, visit www.bedpdx.org or call Andrew Witt 503-646-0242 ext 22.



- NEBC 2006 EVENTS CALENDAR -

November			
15	Olympic Chapter Educational Conference "Managing Erosion and Water Quality on Construction Sites"	1:00 PM – 5:00 PM	Red Hook Brewery – Woodinville, WA
December			
6	Hazwoper Training	8:00 AM – 5:00 PM	Red Lion Hotel on the River – Portland, OR
7 & 8	Northwest Environmental Conference & Trade Show	All Day	Red Lion Hotel on the River – Portland, OR

Event dates and topics subject to change.

MEMBER DISCOUNTS

Associated Technologies Council. NEBC has partnered with the Associated Technologies Council (ATC) in order to allow you to participate in their employee benefits program. ATC provides employee benefits to companies in Computer Technology, Bioscience, Telecommunications and now Environmental Sciences. Because ATC is able to pool firms together across a wide spectrum of desirable industries, they are able to provide medical benefits up to 20% below what you are probably paying now. In addition, there are benefits available like, paperless enrollment, single invoice billing and COBRA administration all provided at no cost to you. Contact Tino Versoza, NEBC Benefits Representative (503) 626-9135 or email: tino@get-benefits.com for a free no obligation benefits analysis.

Financial Planning Services with Waddell & Reed. NEBC members receive at 20% discount on financial planning services provided by Waddell & Reed, a national financial planning firm founded in 1937. Planning services include retirement planning, wealth management, tax-efficient investing, education funding, estate protection, and succession planning for closely-held businesses. Other business services include retirement plans and financial education workshops. Contact Karen Einberger, Financial Advisor, Waddell & Reed, 206.283.6661 or keinberger@wradvisors.com.

Sustainable Industries Journal (SIJ). The premier magazine for sustainable business news on the West Coast. The NEBC member discount for the Sustainable Industries Journal is better than imagined – it's still a \$10 discount, but the new annual subscription rate is only \$39, that means that NEBC members can receive this new publication for only \$29/year! For more information look to: www.sijournal.com/prtnr

Oregon Insider. NEBC members may take advantage of a \$150 introductory rate for the first year (24 issues), a savings of \$95 off their regular base rate. In addition, NEBC members will enjoy an ongoing subscription rate of \$195 per year, which represents an ongoing savings of \$50 per year. To redeem your discount please contact Oregon Insider by calling David Light at 541.343.8504 or by email at epi@rio.com.

Northwest Environmental Training Center. NEBC has partnered with NWETC to offer our member companies an exceptional opportunity to provide continuing education to its employees at a 20% discount off the published rate on all of NWETC's technical training workshops, conferences, and seminars. For more information, visit their website <http://www.nwetc.org/> or contact Erick McWayne at 206-762-1976.

Environmental Expert. NEBC has teamed with Environmental Expert, the world's largest online marketplace and information resource serving the environmental industry. At a reduced rate of just \$1,700, NEBC members can become Bronze Sponsors and get a year's worth of cost-effective exposure to a targeted audience of over 400,000 environmental professionals. Additional levels of sponsorship and optional advertising opportunities are also available. www.environmental-expert.com For more information contact Tracy Barton, tracy@combined-resources.com.

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