



Northwest Environmental Business Council E-News

From the Executive Director

Stormwater. 200 attendees gathered in Tukwila last month for our conference exploring the issues related to stormwater management in Washington state. Any attempt at revised regulations is met by claims that they are too strict, and challenges that they aren't strict enough. Meanwhile, NEBC's role is to educate people about the rules and how to meet them, including exposure to best management practices, new technologies, and the service providers who can bring it all together. Expect to see this conference again next year.



Energy. April 24 is the date for the second annual Making Renewable Energy Projects Happen conference. In addition to an excellent lineup of topics and speakers, this is one of the premier networking events for those in the Northwest working to build a new energy economy. It's also a great event for those wanting to understand how their companies can fit into the growing energy sector. (Exhibit tables are still available.)

Ecosystem Services Markets. "Huh?" is the response most people have to this emerging concept, despite Oregon and Washington's growing status as thought and practice leaders. Ecosystem services are not the services consultants deliver, but rather the services provided by natural ecosystems, such as clean water, cool water, animal habitat, and carbon sequestration. Traditionally, these services are not assigned any economic value, but doing so can create a powerful new tool for ecosystem protection. Examples of ecosystem financial transactions can be found in wetland banking and paying for up-stream vegetation enhancements to cool rivers. The step beyond transactions would be to create a trading market. This is analogous to what is being built for carbon trading, but would cover the full range of ecosystem services. NEBC is joining with the Institute for Natural Resources and the Willamette Partnership to host a conference on May 22, to "move the ball forward." There will be pre-conference "primer" session for those new to the topic.

International. NEBC had a presence at the international GLOBE environmental conference and trade fair in Vancouver, B.C. We distributed our Resource Guides and connected with companies interested in doing business with the Northwest. I also met with NEBC's sister organizations in Alberta and British Columbia, and explored ways we might collaborate. It was interesting to observe how B.C. has developed, in addition to the larger international firms, a robust set of niche environmental companies, essentially paralleling those in the Northwest. Alberta, while also not short on environmental firms, is chronically short of workers because of its huge energy sector. GLOBE, like NEBC, has an expansive definition of "environmental," and it was interesting to see how the technologies and services promoted at the trade fair mirrored ascending international issues. Especially prominent were water purification, energy (particularly solar, waste-to-energy, and biomass-to-energy), and sustainability/carbon management. Plan now to join us in 2010.

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New Members

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Workforce. Finding qualified workers is a growing issue both internationally and at home. NEBC is involved with workforce initiatives in Oregon and Washington, as those states want to promote their clean technology sectors, and yet are concerned that there won't be enough workers capable of serving the companies growing here or moving here. I have two positions on this "green job" or "green collar" concept. One is that there is no such thing as a "green job." Rather, there are "green markets." The underlying training and skills involved are similar to traditional work (e.g., engineers, field workers, HVAC mechanics, electricians, etc.), they are just being applied to new tasks and need updated skill sets. If calling jobs "green" motivates new entrants into

these jobs, or more money for training, I'm OK with it – but the distinction is important when we look to crafting solutions. The other point is that the need is greater than can be met by our educational and workforce training systems. The Northwest needs to import skilled workers from other regions. Driven by demographic realities, people have begun using the term “labor war” to describe this competition for a declining resource. Fortunately, the Northwest has the brand and lifestyle attraction to make us a winner – if we play our cards right.

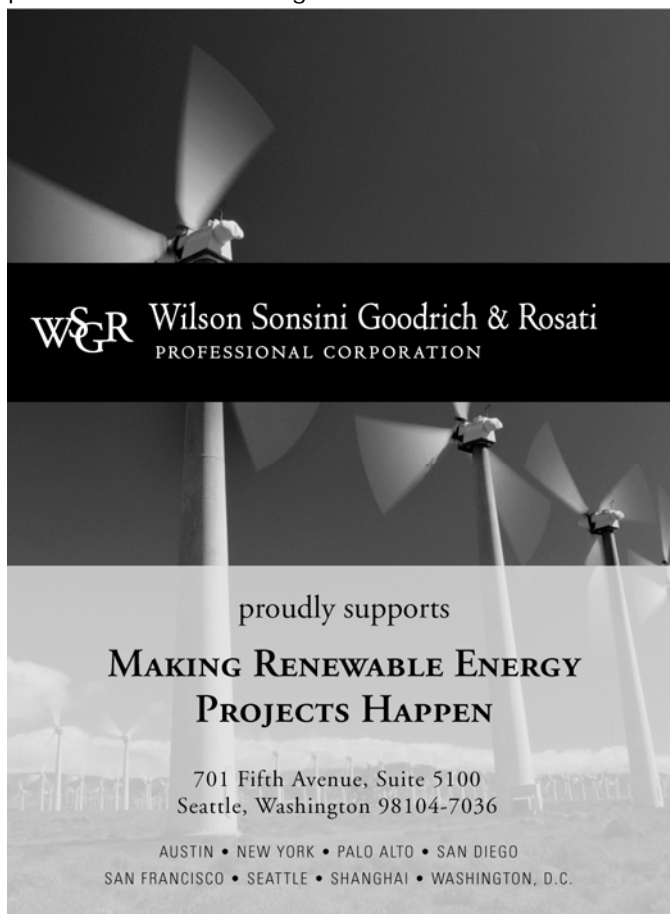


NEBC Conferences, Meetings & Trade Shows

Get your company noticed! Sponsor an NEBC Event! Contact Sue@nebc.org or 503-227-6361.

April 10. Vapor Intrusion and Brownfields Redevelopment. Luncheon. Portland. What's new with vapor intrusion and an update on recent ASTM guidance and effective assessment and mitigation strategies. Join in the discussion at the April Cascade Chapter luncheon. Note that this month the meeting will take place at Greek Cusina, 404 SW Washington. Thanks to our sponsors: *CETCO Liquid Boot Company, Thermal Remediation Services, Hart Crowser, Inc.*

April 15. Olympic Chapter Pub Mixer. Seattle. 5:30 – 7:30. Enjoy a great evening of networking, food, and spirits with fellow NEBC members and guests. The Great Nabob, in the Queen Anne district is the site of our first pub mixer in a couple of years. Shake those winter blahs and connect with other environmental professionals to exchange ideas about issues that affect our industry in a relaxed atmosphere. Eat, drink, be merry and ignore the tax man! Thanks to our Sponsor: *Clear Water Compliance Services, Inc.*



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April 24. Making Renewable Energy Projects Happen. Portland. Presented by NEBC and the Northwest Biofuels Association, this one-day conference addresses the specifics of renewable energy project development in the Northwest - both **electricity and biofuels** - with speakers and practical sessions on topics such as feasibility assessments, project financing, permits & agreements, industry outlook, renewable energy and economic development, and project development challenges. This regional event brings together speakers and industry participants to share their perspectives on what it takes to successfully develop projects – and build a new energy economy. For information and registration, go to www.nebc.org.

May 7. A Tour of Washington's Vapor Intrusion Guidance: Early Thoughts On Amending The MTCA Cleanup Rule. Luncheon. Seattle. The Department of Ecology is preparing a guidance document for the vapor intrusion pathway and support implementation of the Model Toxics Control Act (MTCA) Cleanup Regulation. Martha Hankins is leading a team working on this document. She will describe the current status of Ecology's approach and discuss key implementation issues. She and Dave Bradley of the Toxics Cleanup Program will also discuss the relationship between the evolving guidance document and the upcoming MTCA rule revision process, the

revisions to the Voluntary Cleanup Program and implementation of the Uniform Environmental Covenants Act.

May 8. E-Waste: Dealing with New Oregon Laws. Luncheon. Portland. According to the EPA, e-waste accounts for between 2% and 4% of the municipal solid waste stream. Several states including Washington,

Oregon and California have enacted laws that make it illegal to dispose of many types of e-waste in the garbage or landfill. Oregon's Electronics Recycling Law creates and finances a statewide collection, transportation and recycling system for desktop computers, portable computers, monitors and televisions. How can your company deal with the new regulations? What will be the cost to manufacturers & businesses under the new system? And what are the potential marketing opportunities?

May 22. Ecosystem Markets: Taking Action. Conference. Portland. This one day conference will provide a working understanding of current developments in Ecosystem Services Markets – especially in the Northwest – and create a networking opportunity for environmental professionals and others interested in this tool for promoting ecosystem integrity. Leading experts will cover the role of markets in environmental protection, the state of ecosystem markets, market mechanisms that work, buyers & market potential, sellers & market opportunities, and what's next in market development.

June 4. Looking Ahead: Agencies Priorities and Plans. Luncheon. Seattle. Regulation set by EPA and Ecology drives the environmental sector in Washington. Come hear two key agency heads discuss their priorities and initiatives for the next year and beyond. Elin Miller, Region 10 Administrator is responsible for the states of Oregon, Washington, Idaho, and Alaska. Jay Manning is the Director of Washington Department of Ecology. Thanks to our Sponsor: *Lane Powell PC*.

June 12. Biofuels: The Sustainability Question. Luncheon. Portland. Biodiesel and ethanol, once praised for their environmental and economic benefits, are now under attack by the popular press. They are being blamed for increasing food prices, undermining land stewardship, and threatening watersheds – while not being all that carbon friendly. Where is the line between fact and fiction, and what are the right questions to be asking? Presenters representing differing perspectives will debate these issues.

June 17. Climate Change: Positioning Your Business. Conference. Portland. The conference is designed to help business decision makers and service professionals understand the direction of greenhouse gas management policy, what it means to you, and what actions you can begin taking now. It takes place in an environment of increasing awareness and interest over climate change and both the regulatory and voluntary responses to it. Northwest business managers, service professionals, and policy makers will be coming together to address the impacts of carbon policy on businesses and other organizations, strategy options for businesses, and the practical steps they can take. New developments on the policy front will be also be addressed and discussed.

June 23. Annual Cascade Golf Tournament. Aurora, OR. A New Partner! A New Focus! An expanded NEBC Annual Golf Tournament! Northwest Environmental Business Council and Air & Waste Management Association invite you to the annual NEBC golf tournament at Golf Langdon Farms Golf Club. This is a relaxed fun event for all. With a shotgun start and playing the best ball this tournament is designed for all levels - whether you are up on your game or a duffer.

Industry Meetings & Events

Calendar announcements and industry news may be submitted by NEBC members & non-members. The NEBC E-News is published the second week of every month. To have a meeting or event published please submit an electronic copy to Sue@nebc.org - deadline is the first Friday of each month. NEBC reserves the right to edit copy as necessary.

April 16. The MTCA 101 Workshop. Introduction to the Model Toxics Control Act 2008. Lacy. Presented by the Northwest Environmental Training Center. The objective of this one day workshop is to introduce environmental consultants, federal, state and local government staff, and members of the general public to Washington's Model Toxics Control Act (WAC 173-340). This workshop will provide an overview of the MTCA administrative requirements and the associated cleanup standards. [Register Online](#)

April 16. The Global Water Crisis and the Coming Battle for the Right to Water. Portland. Around the world, several mighty contests are brewing over the world's fresh water supplies: between countries, between the needs of growing urban populations, and rural communities; between humans and other species, and between those who see water as a commodity to be put on the open market like running shoes and those who see it as a global commons, a public trust and a human right. Maude Barlow will talk about these "battles," what they mean for Americans, and how we can head them off. She will call for a "Blue Covenant" to protect the world's precious freshwater resources and the right to water for all. REGISTRATION: [Register Online](#) For further information contact the Oregon Natural Step Network at (503) 241-1140 or events@ortns.org.

April 16 - 20. Northwest Solar Expo. Oregon Convention Center. Portland. The NW Solar Expo is the largest solar event in the region. Don't miss this opportunity to attend workshops, compare solar products, and meet local installers and distributors. You can also get \$2 off admission with the Solar Oregon coupon. Just print it out and bring it with you! <http://www.solaroregon.org/events/northwest-solar-expo-1>

April 17 & 18. The MTCA Cleanup Levels Workshop: Establishing Soil, Groundwater, and Surface Water Cleanup Levels Under the Model Toxics Control Act. Lacy. Presented by the Northwest Environmental Training Center This course provides attendees with an in-depth understanding of the procedures for establishing cleanup levels and points of compliance under the Model Toxics Control Act (WAC 173-340). The course covers procedures for establishing cleanup levels using Methods A, B, and C for groundwater, surface water, and soil, including a discussion of recent rule revisions related to dioxins/furans, PCBs, and carcinogenic PAHs. [Register Online](#)

Special Thanks to all our Sponsoring Members!

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Contact your NEBC staff at 503.227.6361 to learn more about becoming an NEBC Sponsoring Member!

April 20. Deadline for Request for Proposals. Technical Advisor for the Willamette River, Portland Harbor Superfund Cleanup 2008-09. Services needed – Willamette Riverkeeper seeks a qualified contractor or team to provide assessment of cleanup research and planning at the Willamette River Portland Harbor Superfund site. This contractor should have a base of knowledge relating to toxicology, engineering, and project design. Interested parties should submit their qualifications, information about related projects, and references to Willamette Riverkeeper, Attn: Travis Williams, 1515 SE Water Ave., Portland, OR 97214.

April 24. Packing on the Compounds: How Exposure to Common Chemicals Is Fueling the Obesity Epidemic.

Portland. Now scientists are asking about the ways that exposure to low levels of contaminants may predispose people to obesity. Research from an increasing number of studies suggests that minute exposures to common chemicals might pre-program people to be obesity-prone. Doubletree Hotel-Lloyd Center. Please note this new location for the Healthy Environment Forum from Oregon Natural Step Network. For more information and to register. <http://www.oeconline.org/kidshealth/healthprofessionals/healthforum/#compounds>.

April 26. Aligning Your Career with Sustainability.

Portland. Presented by Oregon Natural Step Network, Linda Brentano, workshop designer and facilitator, is a Certified Integral Coach and career consultant. Linda has over 10 years experience assisting people from a variety of backgrounds and industries make successful career changes. Download full brochures and registrations forms for [Aligning Your Career with Sustainability](#). For further information contact the Network at (503) 241-1140 or events@ortns.org.

April 30. Columbia Corridor Association's Annual Real Estate Trends & Forecasts. Portland. Don Ossey of Capacity Commercial brings a few friends that happen to be experts on Real Estate in the Columbia Corridor to breakfast. They'll tell us everything they know and perhaps a little they're unsure of. They always have a few surprises and a way of making the news fun. [Reserve Online](#) or contact Marissa King: 503.287.8686 mking@columbiacorridor.org.

May 1-2. Woody Biomass Heat: Making it Work for Communities. Bend. This 2-day workshop will focus on small-scale thermal projects utilizing woody biomass for space heat and building heat applications. Small-scale boiler technologies can dramatically reduce energy costs, foster the use of renewable energy, help reduce forest fuels, and promote local economic development in rural communities. The workshop will cover the wide range of elements needed to successfully develop woody biomass thermal applications, including process overview, technology options, fuel supply, project financing. The workshop will also highlight successful regional examples including a field tour to two proposed projects in central Oregon. For more information <http://www.sustainablenorthwest.org/community-biomass-workshop>.

May 5. Application Deadline Pacific Power Grant Opportunity For Renewable Energy Projects. An opportunity to promote additional renewable energy development. Thanks to our Blue Sky customers, Pacific Power is able to provide upfront funding, up to 100 percent, of new qualifying projects. These projects must support new renewable energy technology development including: wind, solar, geothermal, certified low impact hydroelectric wave energy and low-emissions biomass (according to industry standards). More information and application form at <http://www.pacificpower.net/Article/Article71297.html>

May 8 & 9. Practical Sustainability. Coeur d'Alene. Pacific Northwest Clean Water Association (PNCWA) will host this mini-conference to show how sustainability supports operational goals and the bottom line. Topics

include: The Big Picture, Climate Change Impacts on Water Resources & Utilities, Reducing the Footprint, and Bringing the Environmental Community to the Table. Management and technical tracks will explore leading change, asset management, decision making, carbon trading, optimizing existing facilities, strategies and funding for energy efficiency, integrated design, resource recovery, integrated resource planning and more. For details, please visit the PNCWA website at www.pncwa.org

May 29. Business Opportunity Expo. Clark County. The cities of Battle Ground, Ridgefield, La Center, and the Port of Ridgefield are showcasing commercial and industrial property and business development potential in North Clark County. The event hosts are interested in promoting environmental/energy efficient business development in the North Clark County area. The kick-off speaker will be Adrienne Moser, COO of Nau outdoor apparel. The keynote speaker will be Jerry Greenfield, co-founder of Ben & Jerry's Ice Cream. The all day event includes a continental breakfast, limited seating bus tour, luncheon, panel discussions, and a wine & cheese reception for networking. For more information and to register, contact Dena Horton at dhorton@normandeau.com or visit www.2008bizoppexpo.com.

June 2. Green Professional's Conference. Portland. Exhibiting at the Green Professional's Conference provides an opportunity for NW businesses to promote their company and discuss their hiring needs and growth expectations—all to a captive audience. Exhibitors will have the opportunity to engage with students and industry professionals and executives looking to enter and navigate within the industry. The conference is for students and professionals; providing learning, networking and employment opportunities within the sustainability industry. This event is structured to provide both overviews and detailed information on emerging trends. For more information on exhibiting or sponsoring, visit the event website, www.fluidms.com/gpc.

June 24-27. Air & Waste Management Association's Annual Conference. Portland. The Air & Waste Management Association (A&WMA) will step into its second century of environmental stewardship when it holds its 101st Annual Conference & Exhibition, in Portland, OR. The event is sponsored by Toyota. Be a part of the industry's premiere event. Information on registration, sponsorship, exhibition, and participation opportunities is available at www.awma.org/ACE2008.

Employment Opportunities

Oregon Department of Environmental Quality

Portland. Training and Development Specialist 2. Agency Training and Development Coordinator. \$41,256 to \$60,342 annually. Close: April 11, 2008. Announcement number: LE080122. <http://www.deq.state.or.us/msd/hr/jobs.asp>.

Portland. Information Systems Specialist 5. Exchange Network Analyst. \$43,836 to \$63,312 annually. Close: April 14, 2008. Announcement number: LE080124. <http://www.deq.state.or.us/msd/hr/jobs.asp>.

Hillsboro. Natural Resources Specialist 4. Agency Quality Assurance Officer. \$47,556 to \$69,600 annually. Close: April 15, 2008. Announcement Number: LE080068-A. <http://www.deq.state.or.us/msd/hr/jobs.asp>.

Portland. Natural Resource Specialist 4. Remedial Action Project Manager. \$47,556 to \$69,600 Annually. Closes: April 25, 2008. Announcement Number: LE080127. <http://www.deq.state.or.us/msd/hr/jobs.asp>.

Employment announcements may be submitted by NEBC members. The NEBC E-News is published the second week of every month. To have an Employment Announcement published please submit an electronic copy to Sue@nebc.org. Deadline is the first Friday of each month. NEBC reserves the right to edit copy as necessary.

Member Discounts

Associated Technologies Council. NEBC has partnered with the Associated Technologies Council (ATC) in order to allow you to participate in their employee benefits program. ATC provides employee benefits to companies in Computer Technology, Bioscience, Telecommunications and now Environmental Sciences. Because ATC is able to pool firms together across a wide spectrum of desirable industries, they are able to provide medical benefits up to 20% below what you are probably paying now. In addition, there are benefits available like, paperless enrollment, single invoice billing and COBRA administration all provided at no cost to you. Contact Tino Versoza, NEBC Benefits Representative (503) 626-9135 or email: tino@get-benefits.com for a free no obligation benefits analysis.

Financial Planning Services with Waddell & Reed. NEBC members receive at 20% discount on financial planning services provided by Waddell & Reed, a national financial planning firm founded in 1937. Planning services include retirement planning, wealth management, tax-efficient investing, education funding, estate protection, and succession planning for closely-held businesses. Other business services include retirement plans and financial education workshops. Contact Karen Einberger, Financial Advisor, Waddell & Reed, 206.283.6661 or keinberger@wradvisors.com.

Sustainable Industries Journal (SIJ). The premier magazine for sustainable business news on the West Coast. The NEBC member discount for the Sustainable Industries Journal is better than imagined – it's still a \$10 discount, but the new annual subscription rate is only \$39, that means that NEBC members can receive this new publication for only \$29/year! For more information look to: www.sijournal.com/prtnr

Oregon Insider. NEBC members may take advantage of a \$150 introductory rate for the first year (24 issues), a savings of \$95 off their regular base rate. In addition, NEBC members will enjoy an ongoing subscription rate of \$195 per year, which represents an ongoing savings of \$50 per year. To redeem your discount please contact Oregon Insider by calling David Light at 541.343.8504 or by email at epi@rio.com.

Northwest Environmental Training Center. NEBC has partnered with NWETC to offer our member companies an exceptional opportunity to provide continuing education to its employees at a 20% discount off the published rate on all of NWETC's technical training workshops, conferences, and seminars. For more information, visit their website <http://www.nwetc.org/> or contact Erick McWayne at 206-762-1976.

Environmental Expert. NEBC has teamed with Environmental Expert, the world's largest online marketplace and information resource serving the environmental industry. At a reduced rate of just \$1,700, NEBC members can become Bronze Sponsors and get a year's worth of cost-effective exposure to a targeted audience of over 400,000 environmental professionals. Additional levels of sponsorship and optional advertising opportunities are also available. www.environmental-expert.com For more information contact Tracy Barton, tracy@combined-resources.com.

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2008 NEBC Events Calendar

| April | | | |
|------------------|---|---------------------|---|
| 10 | Cascade Chapter Committee Meeting | 10:00 AM – 11:30 AM | Greek Cusina – Portland, OR |
| 10 | Cascade Chapter Luncheon – Topic: Vapor Intrusion & Brownfields Redevelopment | 11:30 AM – 1:00 PM | Greek Cusina – Portland, OR |
| 15 | Olympic Chapter Pub Mixer | 5:30 PM – 7:30 PM | The Great Nabob – Seattle, WA |
| 24 | Making Renewable Energy Projects Happen Conference | All Day | DoubleTree Hotel, Lloyd Center – Portland, OR |
| May | | | |
| 7 | Olympic Chapter Committee Meeting | 10:30 AM – 11:15 AM | McCormick & Schmick's Harborside – Seattle, WA |
| 7 | Olympic Chapter Luncheon – Topic: Vapor Intrusion Guidance | 11:30 AM – 1:00 PM | McCormick & Schmick's Harborside – Seattle, WA |
| 8 | Cascade Chapter Committee Meeting | 10:00 AM – 11:15 AM | Governor Hotel – Portland, OR |
| 8 | Cascade Chapter Luncheon – Topic: E-Waste. Dealing with New Oregon Laws | 11:30 AM – 1:00 PM | Governor Hotel – Portland, OR |
| 22 | Ecosystem Markets: Taking Action Conference | All Day | DoubleTree Hotel – Portland, OR |
| June | | | |
| 4 | Olympic Chapter Luncheon – Topic: Looking Ahead: Agencies Priorities & Plans | 11:30 AM – 1:00 PM | McCormick & Schmick's Harborside – Seattle, WA |
| 12 | Cascade Chapter Luncheon – Topic: Biofuels: The Sustainability Question | 11:30 AM – 1:00 PM | Governor Hotel – Portland, OR |
| 17 | Climate Change: Positioning Your Business Conference | All Day | DoubleTree Hotel – Portland, OR |
| 23 | Cascade Chapter Golf Tournament | 2:00 PM – 6:00 PM | Langdon Farms Golf Course, Aurora, OR |
| July | | | |
| 17 | Olympic Chapter Rooftop Mixer | 5:00 PM – 7:00 PM | K & L Gates – Seattle, WA |
| September | | | |
| 3 | Olympic Chapter Committee Meeting | 10:00 AM – 11:30 PM | McCormick & Schmick's Harborside – Seattle, WA |
| 3 | Olympic Chapter Luncheon – Topic: TBD | 11:30 AM – 1:00 PM | McCormick & Schmick's Harborside – Seattle, WA |
| 11 | Cascade Chapter Summer Mixer | 5:30 PM – 7:00 PM | Lane Powell – Portland, OR |
| October | | | |
| 1 | Olympic Chapter Luncheon – Topic: TBD | 10:00 AM – 11:30 PM | McCormick & Schmick's Harborside – Seattle, WA. |
| 9 | Cascade Chapter Committee Meeting | 9:30 AM – 11:00 AM | Governor Hotel – Portland |
| 9 | Cascade Chapter Luncheon – Topic: TBD | 11:30 AM – 1:00 PM | Governor Hotel – Portland |
| November | | | |
| 5 | Olympic Chapter Committee Meeting | 10:00 AM – 11:30 PM | AGC – Seattle, WA |
| 5 | Olympic Chapter Luncheon – Topic: TBD | 11:30 AM – 1:00 PM | McCormick & Schmick's Harborside – Seattle, WA |
| 13 | Cascade Chapter Luncheon – Topic: TBD | 11:30 AM – 1:00 PM | Governor Hotel – Portland, OR |
| December | | | |
| 8 & 9 | Northwest Environmental Conference & Trade Show | All Day | Red Lion Hotel on the River – Portland, OR |
| 10 | Hazwoper Training | 8:00 AM – 5:00 PM | Red Lion Hotel on the River – Portland, OR |

*Event dates and topics subject to change.