



Northwest Environmental Business Council E-News

From the Executive Director

501(c) (Community)

NEBC is a non-profit trade association exempt under section 501(c)(6) of the federal tax code. As such, its purpose is to support the common business interests of its members and to promote the well being of the industry as a whole. As you know, NEBC does this in a number of ways, including participating in regulatory processes, holding educational events, and by creating business development opportunities.

But there is another function that NEBC serves that is now more important than ever: ***NEBC represents and supports a community of people.***

These are turbulent times, and they are not likely to improve any time soon. Some member companies are beginning to lay off staff, others are reorganizing, still others have initiated hiring freezes even though there is lots of work to be done – they look at their project pipeline and don't like what they see. Of course, all is not doom-and-gloom. Many companies are positioned in practice areas or have customer niches that are still quite strong. They are hiring, and can now fill positions that went begging just a matter of months ago, snapping up seasoned professionals who are suddenly "available."

This turnover, uncertainty, and fear, is unsettling. And that's where community can help. First of all, get out there. Networking is not just for sales people or for those looking for a new job. Networking is for everyone who wants to be part of a professional community, who wants to build relationships...and bridges. NEBC creates a stream of networking opportunities through its lunches, forum events, conferences, and committees. Take advantage of them.

If your company is hiring, please list the positions in the NEBC E-News (send an email to sue@nebc.org by the first Friday of the month). There is no better way to get exposure within the existing community.

If you are laid off, don't disappear. Let the office know and give us your personal email address. We'll keep you informed and in-the-loop during your transition (most people eventually resurface within another member company).

If you are looking for services, subcontractors, or partners "look in the book." The NEBC Resource Guide (or the Solutions Locator portion of the website) is a rich source to pull from. Buying from other members keeps the work – and the jobs – in the community.

Ecology Launches Website for Economic Stimulus Projects

Washington Department of Ecology has launched a new web page, "Economic Recovery Projects And Ecology," which makes it easy for stakeholders, media and the public to get the latest information on Ecology projects that are proposed for funding from federal and state stimulus plans. Here's a direct link: <http://www.ecy.wa.gov/economicrecovery.html>

The new page links from Ecology's "Economy and the Environment" web portal is <http://www.ecy.wa.gov/economy.html>.

And I hope it goes without saying, keep NEBC in your budgets. Now is not the time to cut back on affiliations and marketing. Now is the time to reach out. Membership and event sponsorships are critical to the health of NEBC, and thankfully both remain strong so far. But going forward we will need your support – and your championing of NEBC within your organization – to keep things on track. By sticking together through these tough times, our industry, our companies, and our people will emerge from this challenge both sooner and stronger.

Robert Grott

NEBC Conferences, Meetings & Trade Shows

February 19. Washington Energy Forum: Electrifying Vehicles and the Grid. Seattle. Foster Pepper, 1111 Third Ave, Suite 3400 is the site of the February Energy Forum meeting featuring Ron Johnston-Rodriguez from the Port of Chelan County, Susan Fahnestock of the Green Car Company and Will Patton of Foster Pepper. They will discuss the Washington State Plugin Center PHEV Pilot Project and the state of electric vehicle to grid efforts. This event is free but reservations are requested. [Click here to RSVP](#). Contact Karl Unterschuetz, karl@nebc.org with questions.

March 3. Managing Stormwater in Washington. Conference. Tacoma.

You don't want to miss this conference! Year two of this event takes place in the midst of dramatic regulatory changes on the federal and state levels. The implications of these policies will be addressed, along with innovations and best practice solutions for stormwater management.

Special Guest Speakers

Jesse Pritts, EPA National and project leader for EPA's Construction & Development Effluent Guidelines

Josh Baldi, Special Assistant to the Director, Department of Ecology

David Dicks, Executive Director of Puget Sound Partnership speaking on PSP's Action Agenda

If you hold a Stormwater Permit you WILL be affected.

March 4. Air Quality – Local Non-Attainment Challenges. Luncheon. Seattle. Dennis McLerran, Executive Director of the Puget Sound Clean Air Agency, will speak about two recently designated nonattainment areas in the Puget Sound region: the City of Tacoma, for fine particulates, and Snohomish, King and Pierce Counties for ozone. He will address the changes in the federal air quality standards that led to the designations, and will discuss what his agency is doing to bring the region back into compliance. Sponsor opportunities available online at www.nebc.org or contact sue@nebc.org.

March 11. Pub Mixer at Kell's Irish Pub. Portland. Shake those winter blues! Join NEBC members and guests for an evening of networking, fun, food and spirits. Invite your co-workers and clients – this is a great event to say thank you to your special customer or employees. Meet, greet and make connections with other environmental professionals. Exchange ideas about issues that affect our industry in a relaxed, casual atmosphere as you enjoy delicious hors d'oeuvres and beverages.

April 1. Olympic Pub Mixer at Pyramid Brew Pub. Seattle. This is **NOT** an April Fools Joke!!! And you'd be foolish not to join us at the Olympic Chapter Pub Mixer. This year we'll be meeting at the Pyramid Alehouse across from Safeco Field. Enjoy a great evening of networking, food, and spirits with fellow NEBC members and guests. And best of all – plenty of parking spaces available! So shake those winter blahs and connect with other environmental professionals to exchange ideas about issues that affect our industry in a relaxed atmosphere. Registration includes two drinks and hors d'oeuvres.

April 9. Green Remediation Luncheon. The program will address life cycle costs, carbon footprints, client needs and how regulations are forming and how this could affect a projects bottom line. Details coming soon, check www.nebc.org.

April 16. Business of Renewable Energy Conference. Portland. This regional event brings together industry participants to share their perspectives on what it takes to successfully design, finance, and build renewable energy projects in both the electricity and bioenergy arenas. As the Northwest event for those building the new energy economy, it provides an unmatched forum for learning, networking, and business development. [Download Conference Agenda](#).

Industry News, Meetings & Events

REQUEST FOR QUALIFICATIONS (RFQ) Renewable energy consultants Energy Trust of Oregon, Inc. (Energy Trust), an Oregon non-profit, 501(c)(3) corporation, is seeking qualifications from renewable energy consultants with skills in project design, project inspection, and financial and technical evaluation of projects in order to create a pool of qualified consultants for several of Energy Trust's renewable power programs: • Wind • Solar (includes both solar electric and solar water heating) • Open Solicitation Program (includes geothermal electric and hydropower) Energy Trust's total renewable energy consulting budget for 2009 and 2010 is

approximately \$1,000,000. Consultants will be selected for the pool based on their submissions as requested in this RFQ. It is anticipated that multiple consultants will be selected for the pool. The purpose of the RFQ is to provide Energy Trust with a group of qualified consultants who can quickly and easily respond to renewable program consultant requests. The amount of each individual consulting request will range from less than \$1,000 to \$100,000, depending on the scope of the request, and the time-frame for completion. Some completed work products may be posted and available to the public on Energy Trust's website. Statements of qualifications must be received not later than 5:00 pm, Pacific Time on Friday, February 20, 2009 and may be submitted via email to elaine.prause@energytrust.org. We plan to make a selection by March 13, 2009 and will notify all respondents not later than 5:00 pm March 13, 2009. Respondents may submit responses regarding any or all of the tasks described. For example, you might choose to only respond to technical evaluation services for geothermal electric projects, but not for solar, wind, or hydro and not for design assistance services.

ACWA Energy Independence Project awarded Project of the Year for the 2009 by the American Council of Engineering Companies, Oregon Engineering Excellence Awards. The Oregon Association of Clean Water Agencies energy independence project, which was named as the Project of the Year for the 2009 American Council of Engineering Companies Oregon Engineering Excellence Awards, has the potential to help municipalities make drastic cuts in energy bills for wastewater treatment plants. "We were trying to see what it would take for water treatment plants to become energy independent," said Alan Zelenka, energy service leader with Kennedy/Jenks Consultants and project manager for the ACWA Energy Independence Study. DJC Portland, January 15, 2009.

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Oregon Smart Guides On Rainwater Harvesting And Water Conservation Systems. 'Oregon Smart Guides' on rainwater harvesting and water conservation systems (i.e. gray water reuse) are now available electronically. Rainwater harvesting: <http://www.cbs.state.or.us/external/bcd/pdf/3660.pdf> . Water conservation systems: <http://www.cbs.state.or.us/external/bcd/pdf/0990.pdf> . The guides are posted to the State Building Codes Division (BCD) website in the "what's new at BCD" section.

February 17. Onsite Renewables 101. Salem. The University of Oregon Sustainable Leadership Program continues with this class. Learn the fundamentals of onsite renewable power generation from public, private and non-profit sector experts. This workshop is intended for major facility directors, directors of operations, and capital development managers. Course description and registration: http://sustain.uoregon.edu/workshops/course_desc.php?CourseKey=561285

University of Oregon Sustainability Leadership Program Winter/Spring 2009 registration is now open for Portland and Salem sessions. To learn more about the topics and to register, please visit our website: <http://sustain.uoregon.edu>. All Portland sessions take place on Fridays, 8:30-4:00 p.m. at the UO in Portland,

White Stag Block, Room 152. Fees: full price \$279, early bird \$244. **February 20**, Green Building Design and Operations: Benefits, Strategies and Resources. Instructors: Eric Baxter Gina Franzosa. **March 13**,

Sustainability and the Electronics Revolution: Keys to Responsible Purchasing, Use, and Recycling. Instructor: Wayne Rifer.

February 18. By-Product Synergy Northwest hosts a Community-Wide Synergy Networking Event. Seattle. Turn your waste into profit. Meet with business representatives from the Puget Sound Region and explore materials exchanges and alternative sourcing. Learn how you can save money on waste disposal and reduce the costs of new materials. Discover innovative approaches and resources for greater efficiency and savings. Network for Business Innovation & Sustainability. For more information: 425-828-0982 or www.nbis.org. [Register today!](#)

February 18-20. [Environmental Industry Summit](#). San Diego, CA. This is a national three-day learning event bringing together senior managers from the environmental industry. With ample networking opportunities and presentations from environmental industry executives and analysts, the Environmental Industry Summit offers a unique opportunity to gain invaluable insight and perspective on today's environmental industry. NEBC members receive a 20% discount (when registering, select \$795 and write "NEBC Member" in the Comments box). For more information and to register, go to <http://events.zweigwhite.com/eisummit/>

February 23. Fundamental Contaminant Chemistry. A Review of Chemistry Principles Essential for Understanding Contaminant Behavior in the Environment. Bellevue. Erick McWayne instructs this course and provides participants with an overview of key chemistry concepts associated with environmental contamination and provides a foundation for understanding contaminant transport and fate. This material is intended for environmental professionals who are not chemists, but who require a fundamental understanding of chemistry principles for their work. This course is recommended for all environmental professionals working with contaminated soil and water with minimal formal training in the subject. It is also recommended for project managers seeking a review of the subject. [Register](#).

February 24 – 25. Applied Contaminant Chemistry and Transport in Soil and Groundwater. Bellevue. Erick McWayne is the instructor of this course that provides participants with an overview of key concepts essential to understanding environmental contamination and provides a fundamental understanding of the



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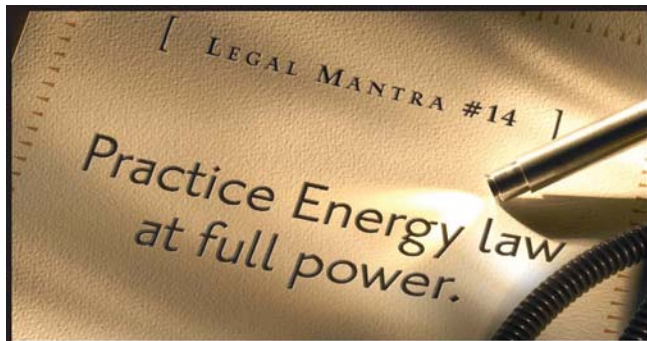
release and transport of chemicals in soil and groundwater. This material is intended for environmental professionals who are not chemists, but who require a fundamental understanding of contaminant behavior and monitoring parameters for their work. This course is recommended for all environmental professionals working with contaminated soil and water with minimal formal training in this subject. The course material will greatly enhance on-the-job training. It is also recommended for project managers seeking a review of the subject. [Register](#).

February 24-25. Wind Power Project Siting Workshop. Seattle. Wind project siting issues span the entire range of project planning, construction and operation. Responsible siting of wind projects requires an understanding of interactions with permitting agencies, the public, wildlife, and surrounding land uses during each stage of a project. Please join us at the 2009 Siting Workshop to get the latest on relevant siting topics for the region. The recent approval of a 909 MW wind project in Oregon and the 2008 review of the Washington Wind Power Guidelines make the Pacific Northwest an ideal place to engage on these issues. For more information: www.awea.org/events Questions? Contact: conference@awea.org or (202) 383-2512.

February 26-27. Monitored Natural Attenuation of Petroleum and Chlorinated Hydrocarbons in Soil and Groundwater. Bellevue. This course provides participants with an overview of the science and best practices for implementing monitored natural attenuation. The course sections focus specifically on monitored natural attenuation of petroleum hydrocarbons, fuel oxygenates, and chlorinated hydrocarbons in soil and groundwater. Software tools for natural attenuation analysis and methods for enhancing natural attenuation will also be discussed. [Register](#)

February 28. [Intro to Integral Sustainability, Accelerating the Path to Ecological Sustainability with the Integral Model.](#) **Seattle. Integral Sustainability provides a practical framework to diagnose and prescribe policies and initiatives that create more sustainable businesses, institutions, social policy, grassroots movements, public health, and environmental quality. This one-day workshop will provide participants with an overview of affective concepts, tools and processes to foster sustainable thinking, behavior, and systems. Participants will learn how to develop new approaches to their projects & programs that increase their success in unprecedented ways. Participants will receive a new set of perspectives for increasing their personal, programmatic, and organizational effectiveness. Instructors: Alan Seid, Director of Training, Cascadia Training & Mediation. Sandra Poulson, Principal, RealTrust Consulting. Northwest Environmental Training Center.**

March 5. Preparing for the Carbon Market. Portland. This workshop will provide an in depth overview of voluntary carbon markets and important issues for compliance or regulated carbon markets. Speakers will address issues ranging from understanding terminology, legal and financial considerations, measuring carbon on forest lands, documenting and verifying carbon to policy considerations. Presenters are extremely knowledgeable about the carbon market and this one day workshop will be invaluable for organizations and land owners interested in carbon offsets. Question or to register call 888-722-9416 or 503-226-4562 or email michele@westernforestry.org. http://westernforestry.org/carbon_offsets/carbon_offsets.htm



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March 6. Air Pollution and Climate Change: Introduction to Science, Policy and Technology. **Seattle.** Most of the course focuses on the science of climate change - things we know with confidence versus areas of uncertainty. Some aspects - temperature increases and a rising ocean level - were predicted many years ago although the time scales were unknown. Other things such as the change in ocean chemistry, the speed of some changes, and the response of natural systems that amplify the effects of human GHG emissions are relatively recent discoveries. Brian W. Doyle Instructor. [Register](#)

March 17 – 19. Americana 2009. Montréal, Canada. Americana has been taking place every two years since 1993 with the overall goal to promote the sharing of knowledge, new techniques and innovative solutions to environment issues and to facilitate international cooperation in addressing environmental projects. Conference speakers and exhibit visitors are drawn from business, industry, public institutions, engineering and consulting firms and universities. Speakers will present studies, projects, technological solutions and real-life examples that have obtained tangible results. Although a diverse set of environmental issues will be addressed in various sessions, emphasis will be placed on specific areas such as sustainable development, climate change and newly emerging clean technologies. For more information on this service please contact: Melissa Isom – Quebec Government Office, Los Angeles; Tel: 310-824-4173; email: Melissa.isom@MRI.GOUV.QC.CA <http://www.americana.org>

May 5-7. Northwest Facilities Expo. Portland. This is an exclusive event designed to attract building management decision-makers. For 14 years, attendees have relied on Facilities Expo to help them access products and services to emphasize facility best practices. Managing Green Buildings is a newly added feature of Facilities Expo. This new addition was created in response to the ever-growing push for facility managers to “green” their buildings. These decision makers are looking for products that are sustainable, energy-efficient, effective and low-maintenance. All NEBC members with a booth in the Northwest Facilities Expo will receive a [FREE dedicated e-minder](#) to our attendee database as well as a FREE post-show attendee list. For exhibiting information or to register to attend, visit www.FacilitiesExpo.com.

Employment Opportunities

Student Internship Matching Service. The Business Education Compact (BEC) provides companies with access to student interns from high school to doctoral candidate levels. The year-round program makes internship easy, with a turnkey service that includes screening and recruiting strong candidates that fit your job requirements, interview scheduling, orientation, payroll, as well as management support throughout the internship. BEC is a nonprofit serving Oregon and SW Washington, connecting the classroom and workplace for the past 24 years. Contact Mark Read at the BEC: mread@becpdx.org; 503.646.0242 x37.

Internship Program – Oregon State University. Students from the Oregon State University School of Chemical, Biological, and Environmental Engineering are looking for internships. Students majoring in chemical engineering, bioengineering or environmental engineering are looking for internships. As part of our mission to graduate 'work ready' engineers we encourage our students to pursue summer industrial or government internships. Most students are looking for summer internship positions (mid-June through mid-September) although a few employers request 6 month internships. Students work on projects which require applications of their engineering skills. The internships are paid internships; pay scales are typically from \$11.00/hr to \$18.00/hr, but the compensation is between the intern and the employer. For more information about the program or to list your opening on our website please contact Tracy Rothwell at Tracy.Rothwell@oregonstate.edu. More information about the School of Chemical, Biological, and Environmental Engineering can be found at <http://cbee.oregonstate.edu/>.

Member Discounts

Washington NEBC Members Have New Benefits Available. It has been a long time coming, but after several years of work we have secured a great plan for NEBC members in Washington. Medical coverage is provided through United Health Care. A wide range of plans are available to companies with 2-400 employees. On average companies are saving \$100 -\$150 per employee, per month. Dental, Life & Disability are also available. Additionally, some products include COBRA administration and Cafeteria plan administration at not cost to you. Click here to learn more: [http://www.cooleremail.net/users/tcversoza/FirstMailingList_Howtoget\\$a\\$quote.html](http://www.cooleremail.net/users/tcversoza/FirstMailingList_Howtogetaquote.html).

Environmental Expert. NEBC has teamed with Environmental Expert, the world's largest online marketplace and information resource serving the environmental industry. At a reduced rate of just \$1,700, NEBC members can become Bronze Sponsors and get a year's worth of cost-effective exposure to a targeted audience of over 400,000 environmental professionals. Additional levels of sponsorship and optional advertising opportunities are also available. www.environmental-expert.com For more information contact Tracy Barton, tbarton@thermalrs.com.

Financial Planning Services with Waddell & Reed. NEBC members receive at 20% discount on financial planning services provided by Waddell & Reed, a national financial planning firm founded in 1937. Planning services include retirement planning, wealth management, tax-efficient investing, education funding, estate protection, and succession planning for closely-held businesses. Other business services include retirement plans and financial education workshops. Contact Karen Einberger, Financial Advisor, Waddell & Reed, 206.283.6661 or keinberger@wradvisors.com.

Northwest Environmental Training Center. NEBC has partnered with NWETC to offer our member companies an exceptional opportunity to provide continuing education to its employees at a 20% discount off the published rate on all of NWETC's technical training workshops, conferences, and seminars. For more information, visit their website <http://www.nwetc.org/> or contact Erick McWayne at 206-762-1976.

Oregon Insider. NEBC members may take advantage of a \$150 introductory rate for the first year (24 issues), a savings of \$95 off their regular base rate. In addition, NEBC members will enjoy an ongoing subscription rate of \$195 per year, which represents an ongoing savings of \$50 per year. To redeem your discount please contact Oregon Insider by calling David Light at 541.343.8504 or by email at epi@rio.com.

Student Internship Matching Service. The Business Education Compact (BEC) provides companies with access to student interns from high school to doctoral candidate levels. The year-round program makes internship easy, with a turnkey service that includes screening and recruiting strong candidates that fit your job requirements, interview scheduling, orientation, payroll, as well as management support throughout the internship. BEC is a nonprofit serving Oregon and SW Washington, connecting the classroom and workplace for the past 24 years. Contact Mark Read at the BEC: mread@becpdx.org; 503.646.0242 x37.

Sustainable Industries (SI). The premier magazine for sustainable business news on the West Coast. The NEBC member discount for the Sustainable Industries is better than imagined – it's still a \$10 discount, but the new annual subscription rate is only \$39 that means that NEBC members can receive this new publication for only \$29/year! For more information look to: <http://www.sustainableindustries.com/>

Northwest Environmental Business Council

www.nebc.org

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NEBC Events Calendar

March			
3	Conference: Managing Stormwater in Washington	All Day	Hotel Murano, Tacoma, WA
4	Olympic Chapter Luncheon: Air Quality – Local Non-Attainment Challenges	11:30am – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
11	Cascade Chapter Pub Mixer	5:00pm – 7:30pm	Kell's Irish Pub, Portland
April			
1	Olympic Chapter Pub Mixer	5:00pm – 7:30 pm	Pyramid Alehouse, Brewery & Restaurant, Seattle, WA
9	Cascade Chapter Luncheon: Green Remediation	11:30am – 1:00pm	Governor Hotel, Portland, OR
16	The Business of Renewable Energy Conference 2009	All Day	Doubletree Hotel, Lloyd Center. Portland, OR
May			
6	Olympic Chapter Luncheon: New Water Supply Options (reclaimed water & rainwater harvesting)	11:30am – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
14	Cascade Chapter Luncheon: Retrofitting Buildings for Efficiency	11:30am – 1:00pm	Governor Hotel, Portland, OR
June			
3	Olympic Chapter Luncheon: Shoreline Cleanup (PSI Baywide Aquatic Lands Study)	11:30am – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
11	Cascade Chapter Luncheon: Environmental Implications of Nanotechnology	11:30am – 1:00pm	Governor Hotel, Portland, OR
18 & 19	Ecosystem Markets Conference	All Day	Doubletree Hotel, Lloyd Center. Portland, OR
July			
8	Cascade Golf Tournament	Afternoon Tee Time	Langdon Farms Golf Course, Auroa, OR
16	Rooftop Mixer	5:00pm – 7:30pm	K & L Gates, Seattle, WA
September			
2	Olympic Chapter Luncheon: TBD	11:30am – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
14	Summer Mixer	5:00pm – 7:30pm	Perkins Coie, Portland, OR
24	Climate Change Conference	All Day	Doubletree Hotel, Lloyd Center, Portland, OR
October			
7	Olympic Chapter Luncheon: TBD	11:30am – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
8	Cascade Chapter Luncheon: TBD	11:30am – 1:00pm	Governor Hotel, Portland, OR
14	Brownfields Conference	All Day	Hotel Murano, Tacoma, WA.
November			
4	Olympic Chapter Luncheon: TBD	11:30am – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
12	Cascade Chapter Luncheon: TBD	11:30am – 1:00pm	Governor Hotel, Portland, OR
December			
2	Olympic Chapter Luncheon: TBD	11:30am – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
Dec. 7 & 8	Northwest Environmental Conference & Trade Show	All Day	Red Lion Hotel, Jantzen Beach, Portland, OR