



NORTHWEST ENVIRONMENTAL BUSINESS COUNCIL E-News

From the Executive Director

What's in a name?

Exactly four years ago, when I was to interview for the Executive Director position at NEBC, I was cautioned by an insider not to use the word "sustainability" – that this organization of engineers, scientists, lawyers, and other professionals was leery about a term so vague and poorly defined. Besides, NEBC members were working on sustainability since before the word came into popular use. Only later, when I started visiting with members, did I find out that many were using the term "sustainability" to define their work, and to identify a trend that would be shaping their own businesses and their client opportunities. In short, once customers begin using a term, it doesn't matter what we think. That is especially true when all levels of government and the mainstream business media join in.

The reverse is the case for the term "environmental." At NEBC we use it to mean the disciplines and activities related to "protecting, restoring, and sustaining" the environment. But we include both the "natural" and the "built" environment, as our work is not just in forests and streams, but involves roads, bridges, buildings, energy projects, and industries as well. In addition, many outsiders don't realize that to us the definition of the "environmental industry" also includes energy, water, green building, business practices, and other sectors. (Yes, and "clean technologies" too.) And then there is the issue of being mistaken for an environmental advocacy group rather than a business organization.

The NEBC Board realizes that the name Northwest Environmental Business Council may not communicate the true breadth of the organization to outsiders. Still, coming up with a new name and brand that covers such a broad organization is a daunting challenge, and no likely contenders have emerged. Instead, we will continue to communicate what we do through words – and more importantly – through our activities.

We will soon begin the next round of updating our website and print materials. For now, you will begin seeing the following statement that we believe captures what NEBC is about:

**The business association for sustainable
• environment • energy • resources • development**

What else is it NEBC about? It is about helping our members succeed: helping you to do business, build relationships, get smarter, and be heard.

Now is the time to join us. If you are reading this and are not an NEBC member, note that the 2010 edition of our *Service & Product Resource Guide* goes to print in December. Become a member now and join the 250 other companies and organizations included in this buyers' guide that is distributed to 3,500 interested parties throughout the region. If your budget is shut down for 2009 but you plan to join in 2010, we can still get you in the Resource Guide. Contact us for details.



NEBC is the regional environmental trade association recognized by state and federal regulators and the regulated community.

Buyers of environmental and energy services & technologies look to NEBC to find reputable industry leaders.

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CONSTRUCTION

NEBC CONFERENCES, MEETINGS & TRADE SHOWS

October 14. Brownfields Redevelopment Conference. Tacoma. Presented by NEBC, this conference brings together the diverse parties that need to work in concert to transform contaminated properties into economic success stories – with an agenda that emphasizes the manner in which multiple disciplines need to be integrated into a project from start to finish. The theme of “Building Sustainable Communities” responds to the growing interest by communities to rethink development models in ways that reflect sustainability principles and reduce their carbon footprints. This creates a new context for developers and increases the importance of public/private partnerships. At the same time, the conference explores how these goals must align with the economic realities of the property development marketplace.

October 28. Washington Energy Forum. Seattle. The Washington Energy Forum is an opportunity to those working in the energy arena or with an interest in the future of renewable energy to meet with fellow professionals and discuss new business opportunities, changing regulations or other relevant topics. There is no charge to attend, but please RSVP so we can make sure to have the room set up properly. Forum activities are informal and open to all. For more information please contact Karl Unterschuetz, karl@nebc.org To RSVP, [click here.](#)

October 28. Oregon Energy Forum. Portland.
Topic: Energy & the Legislative Short Session. Some elements that have led Oregon to become a leader in the new energy economy (e.g, the BETC) are now under threat. The group will discuss the outlook for the 2010 legislative session and how industry members can get involved. No charge, but please RSVP so we can order food - to robert@nebc.org. Forum activities are informal and open to all. Thank you to the Forum Breakfast Sponsor: URS Corporation

November 4. Applying Sustainability Principles to Regulatory Decisions. Luncheon. Seattle.

Environmental laws tend to have a single focus, such as clean air, clean water or waste disposal. Pursuit of these singular goals without consideration of other direct and indirect environmental impacts can perversely result in creating greater environmental impacts than no controls at all. This presentation will examine this perversity and explore concepts for achieving net environmental benefits both within existing regulatory schemes and with statutory reform. Mark Morford of Stoel Rives LLP begins the discussion

in an article published *The Oregon Insider*, February 2009 Sustainable Regulation, Weaving Sustainability Into Regulatory Decisions. http://www.stoel.com/files/Insider_Feb2009_Sustainability.pdf

November 12. Fish Consumption Rates: New Rules, Impacts, and Compliance. Portland. Oregon DEQ is developing rule revisions that will set new in-stream water quality standards for toxic pollutants in Oregon. The new standards will be based on a new fish consumption rate that is much more protective of human health than the existing rate and will impact NPDES permits and other Clean Water Act programs, as well as non-point sources. Our speakers will report on the work of Standards Rulemaking Group, the likely impacts on regulated parties, and the compliance and challenges. Speakers: Michael Campbell, Stoel Rives, LLP and Jennifer Wigal, Oregon DEQ.

December 2. Washington’s Energy Strategy. Seattle. The Clean Energy Leadership Council was created with the passage of SB 592 in 2009 and will focus on getting Washington’s energy policies, technologies and capital aligned to ensure Washington continues to be a leader in clean energy development. The council has been tasked to deliver a state wide clean energy strategy and recommendations by December 1, 2010. Keith Phillips, the Governor’s Chief Environmental & Energy Advisor, will discuss the councils first four months and where they will be focusing their efforts in the coming year.

December 7 & 8. Northwest Environmental Conference & Trade Show. Portland. NEBC invites you to exhibit at the 2009 NWECE Trade Show; one of the largest, most comprehensive environmental conference and trade shows in the Pacific Northwest. Exhibiting at NWECE is an opportunity to interact with decision makers in a

Renewing Members in September

Ash Creek Associates, Inc.
Calibre Systems, Inc.
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Doubletree Hotel Portland
EnviroMet
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First Strike Environmental Company
GordonDerr LLP
Kleinfelder, Inc.
Northwest Environmental Training Center
OnSite Environmental, Inc.
Perkins Coie
Portland General Electric
Skellenger Bender PS
Spectra Laboratories
Sustainability Health and Safety Program, Mt.
Hood Community College
Tanner Creek Energy, LLC
TestAmerica
Total Reclaim/EcoLights NW

New Members in September

Promium

highly competitive and sometimes hard-to-reach industry, reaching attendees with purchasing authority. NWEBC offers a wide variety of opportunities to increase your company's visibility among its target audience. Priority for space assignment will be based on the order in which applications are received and availability of space requested. So for the best chance of getting your favorite booth – send your completed application in as soon as possible.

INDUSTRY NEWS & EVENTS

NEBC Executive Director, Robert Grott, has been appointed to the Oregon DEQ's Low Carbon Fuel Standard Advisory Committee. The committee is charged with advising DEQ as it adopts rules to implement Oregon HB 2186 which is aimed at reducing greenhouse gas emissions from transportation fuels, including gasoline, diesel, and their substitutes. Part of his role will be to serve as an information conduit between the bioenergy industry and the Advisory Committee. He will also help build a link between the LCFS rule-making activities in Washington and Oregon.

EnviroTech Services Company is scouting the Portland area in preparation for opening an environmental equipment stocking facility with quick access off the Interstate, tentatively along Moody Road. Furthermore, EnviroTech has become an active member of NEBC and will exhibit at the Northwest Environmental Conference and Trade Show in Portland this December. EnviroTech is a unique certified small business enterprise that has been providing environmental field equipment for rental and purchase to the Northwest area since 1988. The projected EnviroTech facility in Portland will enable local companies to acquire equipment more quickly and provide a warehouse for immediate deliveries to the Northwest Territory. Until the facility is in place equipment can be procured (or a catalog acquired) by calling 1-800-468-8921.

Kennedy/Jenks Consultants has added two new client service managers to diversify and expand its construction services practice. Jeff Faunce is the new company-wide Construction Services Practice Leader, based in the firm's Seattle, Washington office and Randy Hunter is the new southern California Regional Construction Manager, based in the firm's Irvine, California office. Faunce has over 28 years of experience as a construction manager and field engineer on a variety of projects. He has worked on water and wastewater treatment plants, highways, light and heavy rail, and superfund remediation. He recently created a construction management division for a local A/E firm, which grew from zero to 20 people in less than four years. He will coordinate with regional construction managers and client service managers across the firm on current projects and pursuits as well as conduct constructability reviews and audits. Hunter is a seasoned construction manager with over 30 years of experience on a wide range of projects including water infrastructure, environmental remediation and building construction. He has worked for facility owners, engineering firms, and general contractors and brings a unique perspective to professional construction management. Hunter is responsible for operations and marketing of CM services throughout the Southwest. He and Faunce will support and coordinate with other Client Service Managers on company-wide Construction Management and Design-Build pursuits.

Governor Gregoire Disseminates Ideas for Reforming How the State Manages Natural Resources and Environmental Protection. Washington Governor Christine

Gregoire has issued a set of ideas to reorganize and reform how the State manages natural resources and protects the environment. The [document](#) describes the suggestions as a "brainstormed list of ideas" to spark further discussion and critical thinking, and not as a blueprint for future reform efforts. However, the Governor's Natural Resources Subcabinet, which consists of 16 agency heads and members of the Governor's staff, put together the list and it provides insight into the state's thinking on natural resources and environmental regulation. The 127-page document includes 26 ideas for reform and sets out the pros and cons for each. The Governor invites public comment through October 28, 2009, and invites other reform ideas in addition to the ones the Natural Resources Subcabinet identified. Comments and ideas can be sent to resource.reform@ofm.wa.gov.

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Governor Announces ARRA Funding For First Round Of Energy Projects. SALEM- Governor Ted Kulongoski announced that Oregon has been approved by the U.S. Department of Energy to distribute over \$500,000 in federal stimulus funds for energy efficiency projects in K-12 schools throughout the state. These 22 projects will be funded by the first installment of the American Recovery and Reinvestment Act (Recovery Act) dollars the state has received for energy efficiency and renewable energy projects. These Recovery Act funds can be used for public buildings, including K-12 schools, colleges, universities, and government buildings. To date, the state has received authorization to spend \$17 million of the \$42 million it has been awarded under the U.S. DOE's State Energy Program (SEP). The U.S. Department of Energy administers the funds, approves the projects and reviews the state's progress. The state's overall strategy is to use Recovery Act SEP funding for an estimated 200 energy projects on public buildings, and to look for opportunities to leverage these funds for innovative projects, programs and initiatives that address state energy priorities and have a high potential for achieving Recovery Act SEP goals. The Oregon Department of Energy (ODOE) received over 1,100 letters of interest representing a request of over \$2 billion in ARRA funding. The state will focus awards on projects that increase

energy efficiency, use renewable energy, incorporate promising technologies, save energy, reduce energy costs and invest in local communities. This initial set of projects consists of lighting retrofits and heating and cooling system upgrades to public schools. Many school buildings are old and have inefficient equipment, and maintenance is often deferred for many years due to lack of funds. Applications are required for these larger and more technically complex projects. For more information contact: Anna Richter Taylor, OR Governor's Office, 503-378-6169. Lou Torres, Oregon Dep't of Energy, 503-378-3637.

Recovery Act Funding Announced for Eastern Oregon Energy Projects. Over \$1.3 million in State Energy Program dollars will be spent across eastern Oregon. <http://oregon.gov/ENERGY/news/0931ARRA2.shtml>

Oregon to Receive \$9.5 million in Recovery Act Funds for Energy Projects (Energy Efficiency and Conservation Block Grant). More than \$1.7 million will help expand the Oregon Solar Highway Project www.oregon.gov/ENERGY/Recovery/news/0930EECBG.shtml.

Submit Your Abstracts for A&WMA's 103rd Annual Conference & Exhibition. Calgary, Alberta, Canada June 22-25, 2010, Abstract Deadline: December 4, 2009. The [Air & Waste Management Association](http://www.airandwaste.org) (A&WMA) announces the call for abstracts for our 103rd Annual Conference & Exhibition (ACE). Submit your abstract and take part in one of the most respected technical programs around. Abstracts should be original work on any environmental issue, including those related to this year's [focus and principal areas](#). The theme for ACE 2010 is "Energy and Environment," and the Critical Review will cover energy resources, greenhouse gas emissions, and economic development. Papers that are related to these topics are encouraged. The abstracts will be evaluated for technical quality, relevance and significance to current environmental issues, and lack of commercialism. Visit the [ACE 2010 Web site](#) to view the full [Call for Abstracts](#)

October 11-14. Bioenergy Engineering '09. Bellevue. An international conference on the state of the art in engineering for production of biofuels and bioenergy, presented by the American Society of Agricultural and Biological Engineers (ASABE) and 25x'25, in partnership with peer engineering and professional organizations. This first comprehensive multi-disciplinary International Bioenergy Engineering Conference will provide professional education for all aspects of engineering in the biofuels and bioenergy systems from genetics through production, distribution and use. The unique agenda will offer a multifaceted forum for the exchange of ideas, dissemination of knowledge, and the pursuit of initiatives to answer the ever-changing societal, economic and political constraints that influence design. Information at: www.bioenergyengineering2009.com

October 15-16. Triple Bottom Line Reporting: Measuring Environmental, Social and Economic Performance. Seattle. There is a growing trend of governmental agencies and non-profit organizations

issuing triple bottom line reports. Accountability for environmental, social and economic impacts of a company is increasingly becoming a part of every manager or governmental official's job. http://nwwtc.org/sust-404_10-09_seattle.htm

October 19. Fundamental Contaminant Chemistry - A review of chemistry principles essential for understanding contaminant transport, fate, and remediation. Seattle. This course provides participants with an overview/refresher of key chemistry concepts associated with environmental contamination and provides a foundation for understanding contaminant transport, fate, and remediation. This material is intended for environmental professionals who are not chemists and require a fundamental understanding of chemistry principles for their work. This course is recommended for all environmental professionals working with contaminated soil and water with minimal formal training in the subject. It is also recommended for project managers seeking a review of contaminant chemistry. This course includes a review of chemical naming rules (e.g., understanding what 1,1,1-TCA is) and how to use chemical names to predict molecular geometry and environmental behavior. http://nwwtc.org/chem-403a_10-09_seattle.htm

October 20-21. Contaminated Site Assessments for Remedial Investigations - Understanding petroleum, chlorinated hydrocarbons, and metals behavior in soil and groundwater. Seattle. This course provides participants with an overview of key concepts essential for understanding soil and groundwater contamination and the selection of appropriate remediation approaches. This material is intended for environmental professionals who require a solid understanding of contaminant behavior, monitoring parameters, and how both relate to site remediation. This course is recommended for all environmental professionals working with contaminated soil and groundwater seeking a thorough review of essential topics. The course material will greatly enhance on-the-job training and is also recommended for project managers seeking a more thorough understanding of contaminant behavior. http://nwwtc.org/chem-403b_10-09_seattle.htm

October 21. The Oregon Department of Environmental Quality is holding a meeting to present information and answer questions about an investigation of sediment pollution in the downtown reach of the Willamette River. DEQ staff will talk about what is known about sediments in the river and about future investigations. Keith Johnson, Cleanup Program Manager, DEQ Northwest Region. 6:00pm – 8:00pm John Ross Plaza Studio, 3623 SW River Parkway, Portland. For More Information: <http://tinyurl.com/PDXsed>

October 21. Economic Stimulus: The Next Fiscal Year for Renewables. Telephone & Webinar Hosted by Ater Wynne, LLP. The October 21 program will focus on the next fiscal year of economic stimulus after the record breaking American Recovery and Reinvestment Act of 2009 (ARRA) – over 200 days after enactment. With funding commitments and expenditures exceeding \$130 billion this fiscal year, almost 15% of ARRA funding has been distributed. This means the new tax credits, Treasury grants in lieu of investment tax credit, Smart Grid grants, manufacturing tax credits and grants, and loan guarantees still lie ahead in FY 2010 to benefit the renewable energy industry. Questions: Ana Dunwoody axd@aterwynne.com. 503-889-7966. Onsite Attendee Discount Code: OR0910HF. Registration link: <http://guest.cvent.com/EVENTS/Info/Summary.aspx?e=b76e13af-68fb-46fa-8aac-434ea42218d3>.

October 21-22. Upstream Fish Passage - Fish Behavior, Engineering and Related Considerations. Umatilla, OR. This course focuses on multidisciplinary aspects of the fish passage design development process, and is based on experience in design of upstream fish ways throughout the Pacific Northwest during the last 30 years. Initial course emphasis is on fish behavior, as the key factor in site selection and design of fish way features. What constitutes an impediment, and the need for a fish way is covered, as are different types of "exclusion barriers" (those barriers designed for management purposes). Different types of fish ladders, lifts, and locks are described, with discussion of features and design criteria. http://nwwtc.org/bio-306_10-09_umatilla.htm

October 22-23. Applications of Monitored Natural Attenuation (MNA) for Remediation of Petroleum and Chlorinated Hydrocarbons in Soil and Groundwater. Seattle. This course provides participants with a practical overview of the science and best practices for implementing monitored natural attenuation for soil and groundwater remediation. The course sections focus specifically on monitored natural attenuation of petroleum hydrocarbons, fuel oxygenates, and chlorinated hydrocarbons (solvents). Software tools for natural attenuation analysis and methods for enhancing natural attenuation will also be discussed. http://nwwtc.org/ghyd-410_10-09_seattle.htm

October 23. Sustainable Urban and Rural Built Environments: Planning, Design, Implementation. Portland. University of Oregon, Portland presents the workshop will focus on sustainability planning and implementation from a systemic perspective. Participants will learn about approaches to sustainable urban and rural development using case studies from urban infill and brownfield redevelopment projects to campus planning and rural greenfield developments at the multi-building and master planning scale. Instructors will walk participants through the key milestones in the sustainable development process such as: The initial RFP and team selection; Stakeholder involvement/buy-in; Creating a Sustainability Framework; Design process; Construction; Lease & Sales; Activating Communities. Presenters: Chris Forney and Nicole Isle. \$244 before October 9; \$279 after October 9. Course description and registration: http://sustain.uoregon.edu/workshops/course_desc.php?CourseKey=572338

October 28-30. Pacific Salmonid Recovery Conference 2009. Seattle. This regional conference provides participants with current fisheries science, regulatory updates, and innovative strategies for assessment, restoration, and monitoring of salmonid populations and their habitat. NEBC Members receive \$60 off full conference rate! http://nwetc.org/bio-500_10-09_seattle.htm Full-conference pass (3 days): Regular rate - \$495, Reduced rate for NEBC members - \$435*. One-day pass: Regular rate - \$250, Reduced rate for NEBC members - \$195* [Register Online Now. https://nwetc.org/registration_process/reg_bio-500_10-09_attendee/registration.htm](https://nwetc.org/registration_process/reg_bio-500_10-09_attendee/registration.htm)

October 29. ECOSS' 16th Annual Benefit Event. Seattle. ECOSS Annual Benefit features: open bar with local wine and beer, heavy appetizers from Herban Feast catering, three Silent Auction Tables, entertainment by Hochiwichi and many more surprises throughout the night! To purchase tickets or for more information, please call 206.767.0432, email Elise@ecoss.org, or visit www.ecoss.org

October 29-30. Assessing the Ecological Functions of Streams & Wetlands with the Hydrogeomorphic (HGM) Approach. Seattle. The Hydrogeomorphic (HGM) approach is a tool to rapidly assess the ecological functions of "waters" such as streams, wetlands and lacustrine fringes. As the emphasis on ecological functions increases in environmental management, impact assessments, and restoration/mitigation, the need to utilize functional assessments such as the HGM approach increases. The Rapanos guidance from the U.S. Army Corps of Engineers emphasizes the use of functional assessments, along with hydrologic assessments to determine the jurisdictional status of waters and the HGM approach has been used to satisfy the functional assessment. The HGM approach has been regionalized for a number of locations throughout the country, and the method is the basis for the Washington State Method for Assessing Wetlands and in Oregon for the Hydrogeomorphic Guidebooks for Assessing Wetlands. http://nwetc.org/hyd-603_10-09_seattle.html

October 30. Stormwater & Contaminated Sediment Conference. Seattle. Presented by the Environmental Law Education Center conference topics include: Commencement Bay, Lower Duwamish Waterway; Portland Harbor Superfund Sites; What is Long Term Sustainable Source Control?; Identifying and Controlling Sources; Risk Management at Superfund Sites; Agencies' Inspection Programs; Thea Foss & Wheeler Osgood Waterways; Duwamish/Diagonal Basin; Role of Stormwater in Recontamination. [Click Here for Online Registration](#)

November 4-6. Water Quality Sampling and Design. Seattle. This three-day comprehensive field and classroom-based course will provide participants with applied introduction to standard techniques for effluent and ambient water quality sampling and in-depth knowledge and skills required to design and develop a structured water quality monitoring program. Course participants will learn standard freshwater sampling quality assurance measures, as well as spend considerable time in field and lab-based sessions learning to operate various types of sampling equipment as well as completing and participating in a number of case studies and exercises to reinforce the principles introduced in the classroom. The case studies will uphold current British Columbia provincial and federal legislation and best management practices for monitoring program design. More information at www.nwetc.org

November 13. Prosperity Partnership Fall Luncheon. Seattle. The Prosperity Partnership welcomes Alan Mulally, President and Chief Executive Officer of the Ford Motor Company, as the keynote speaker for the annual Fall Luncheon. Having served as one of our region's leading corporate citizens, Mulally's insights into our region's business climate will be invaluable. In addition, he will highlight the growing shared opportunities between the Ford Motor Company and this region around clean technology and vehicle electrification. The annual Fall Luncheon is the Prosperity Partnership's centerpiece event, attracting close to 1,000 business, government and community leaders each year to celebrate our coalition's accomplishments and prepare for the year ahead. [Register now.](#)

November 17-19. High Performance Solar Site Evaluation Training: For Optimal System Design. Seattle. As solar companies get off the ground, many are finding the need for qualified solar site evaluators and estimators. Jobs in this area will see tremendous growth. This course is specially designed for the non-tradesperson and gives students a keen understanding of solar site evaluation techniques and theory. Students will be introduced to layout and cost estimating of solar energy systems. The instructor will offer his own real world tools and processes including complete site evaluation checklists and layout tools. Students will enjoy highly visualized classroom theory and hands on field work including performance of a residential solar site evaluation. More information at www.nwetc.org.

EMPLOYMENT OPPORTUNITIES

Student Internship Matching Service. The Business Education Compact (BEC) provides companies with access to student interns from high school to doctoral candidate levels. The year-round program makes internship easy, with a turnkey service that includes screening and recruiting strong candidates that fit your job

requirements, interview scheduling, orientation, payroll, as well as management support throughout the internship. BEC is a nonprofit serving Oregon and SW Washington, connecting the classroom and workplace for the past 24 years. Contact Mark Read at the BEC: mread@becpdx.org; 503.646.0242 x37.

Internship Program – Oregon State University. Students from the Oregon State University School of Chemical, Biological, and Environmental Engineering are looking for internships. Students majoring in chemical engineering, bioengineering or environmental engineering are looking for internships. As part of our mission to graduate 'work ready' engineers we encourage our students to pursue summer industrial or government internships. Students work on projects which require applications of their engineering skills. The internships are paid internships; pay scales are typically from \$11.00/hr to \$18.00/hr, but the compensation is between the intern and the employer. For more information about the program or to list your opening on our website please contact Tracy Rothwell at Tracy.Rothwell@oregonstate.edu. More information about the School of Chemical, Biological, and Environmental Engineering can be found at <http://cbee.oregonstate.edu/>.

MEMBER DISCOUNTS

Employer Pages. Do you get overwhelmed managing applications for job openings? NEBC has partnered with Performance Resources to provide a simple-to-use, web-based hiring system to manage and track job openings and employment applications, while increasing your applicant pool. Features include a company branded landing page, job-specific screening questions, an application tracking system, access to a suite of optional assessment tools, and full customization options. The system also publishes jobs to a variety of free job boards, and is optimized for search engine discovery. Employer Pages can be a stand-alone tool or a portal to your in-house applicant tracking system. The basic service is **free for NEBC members**.

Washington NEBC Members Have New Benefits Available. It has been a long time coming, but after several years of work we have secured a great plan for NEBC members in Washington. Medical coverage is provided through United Health Care. A wide range of plans are available to companies with 2-400 employees. On average companies are saving \$100 - \$150 per employee, per month. Dental, Life & Disability are also available. Additionally, some products include COBRA administration and Cafeteria plan administration at not cost to you. Click here to learn [http://www.cooleremail.net/users/tcversoza/FirstMailingList_Howtoget\\$a\\$quote.html](http://www.cooleremail.net/users/tcversoza/FirstMailingList_Howtogetaquote.html).

Financial Planning Services with Waddell & Reed. NEBC members receive at 20% discount on financial planning services provided by Waddell & Reed, a national financial planning firm founded in 1937. Planning services include retirement planning, wealth management, tax-efficient investing, education funding, estate protection, and succession planning for closely-held businesses. Other business services include retirement plans and financial education workshops. Contact Karen Einberger, Financial Advisor, Waddell & Reed, 206.283.6661 or keinberger@wradvisors.com.

Northwest Environmental Training Center. NEBC has partnered with NWETC to offer our member companies an exceptional opportunity to provide continuing education to its employees at a 20% discount off the published rate on all of NWETC's technical training workshops, conferences, and seminars. For more information, visit their website <http://www.nwetc.org/> or contact Erick McWayne at 206-762-1976.

Oregon Insider. NEBC members may take advantage of a \$150 introductory rate for the first year (24 issues), a savings of \$95 off their regular base rate. In addition, NEBC members will enjoy an ongoing subscription rate of \$195 per year, which represents an ongoing savings of \$50 per year. To redeem your discount please contact Oregon Insider by calling David Light at 541.343.8504 or by email at epi@rio.com.

Sustainable Industries (SI). The premier magazine for sustainable business news on the West Coast. The NEBC member discount for the Sustainable Industries is better than imagined – it's still a \$10 discount, but the new annual subscription rate is only \$39 that means that NEBC members can receive this new publication for only \$29/year! For more information look to: <http://www.sustainableindustries.com/>

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NEBC EVENTS CALENDAR

October			
13	Brownfields – Pre Conference Financing Workshop (only available w/Conference Registration)	12:00pm – 4:30pm	Hotel Murano, Tacoma, WA.
14	Brownfields Redevelopment Conference: Building Sustainable Communities	All Day	Greater Tacoma Convention & Trade Center, Tacoma, WA.
28	WA Energy Forum	7:30am – 9:00am	Seattle Chamber of Commerce Office, Seattle, WA
28	OR Energy Forum	7:30am – 9:00am	URS Corporation. Portland, OR
November			
4	Olympic Chapter Luncheon: Applying Sustainability Principals to Regulatory Decisions	11:30am – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
12	Cascade Chapter Luncheon: Fish Consumption Rates: New Rules, Impacts, and Compliance	11:30am – 1:00pm	Governor Hotel, Portland, OR
December			
2	Olympic Chapter Luncheon: Washington's Energy Strategy	11:30am – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
Dec. 7 & 8	Northwest Environmental Conference & Trade Show	All Day	Red Lion Hotel, Jantzen Beach, Portland, OR
Dec. 9	Hazwopper Training	All Day	Red Lion Hotel, Jantzen Beach, Portland, OR