



## NORTHWEST ENVIRONMENTAL BUSINESS COUNCIL E-News

### FROM THE EXECUTIVE DIRECTOR

#### Integrating Lean & Clean

I recently came across a British trade magazine for the international ship building industry, and guess what theme pervaded the articles and ads? You guessed it: "Green Ships." A great deal of innovation is going towards making vessels both more fuel efficient and less polluting – driven by the shipping lines' desire to remain competitive by reducing operating costs AND reducing greenhouse gas and exhaust pollution (in anticipation of tightening regulations). The developments range from new propeller and hull designs, to optimizing ship speed (slower is better), to sails on masts, and even huge parasail tethered to the bow. And note that we are talking here about greening up huge oil and LNG tankers, as well as tugs and other cargo ships.

This is a great example of the twin, and inter-related, forces reshaping all types of industries and commercial enterprises: (a) increasing efficiency and (b) reducing environmental impacts, or as I call them: "lean and clean." These elements are at the core of the concepts of "green" and "sustainable," but expressed in more "business friendly" terms.

"Lean" is a term that has emerged out of the industrial sector where it means maximizing efficiency by reducing the waste of time, effort, and materials. It has become a perfect vehicle for also addressing energy, water, and other resource efficiency. Lean concepts have spread to other sectors beyond industry and thus the term is becoming accepted shorthand for efficiency.

"Clean" is a good shorthand term for the reduction of environmental impacts, whether pollution or waste generation. And obviously the two elements go hand-in-hand, as the efficient (lean) use of resources reduces the amount of waste and pollution created – and it doesn't take much to realize that reducing these items at the source is much easier, and cheaper, than cleaning them up "at the end of the pipe."

None of this is very new. But what is more recent is the marrying of these two concepts – resource efficiency and environmental protection – into the same conversation. Many NEBC members work directly with industrial clients and other production-oriented firms. The challenge we face is to break down the boundaries (and job descriptions) within these organizations so that there can be an integrated conversation – for "obvious" does not mean "automatic." But as the ship building industry is demonstrating, there is a clear business motivation: remaining competitive in response to a changing domestic and international landscape. Or in simpler terms: it's what customers want.

Robert Grott

#### Special Thanks to all our Sponsoring Members!

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**Get your news out.** NEBC has relationships with a variety of print and on-line business publications. If you have something truly newsworthy to share about your company or a project, send it our way and we will pass it on (and include it in our monthly E-News).

## NEBC CONFERENCES, MEETINGS & TRADE SHOWS

**February 18. Climate & GHG Forum – Teleconference Meeting.** The Climate & GHG Forum is an industry-led regional group for professionals working in the climate change and carbon management arena. It is hosted by NEBC but open to all participants and observers. The intent is to provide a venue to discuss industry topics and issues, and to disseminate important industry information in a timely manner. Teleconference will begin at 9:00am – 10:00am; Phone: 712-432-0220, passcode: 3898660#. Forum members are connected by an email listserv. To subscribe send your full contact information to: [karl@nebc.org](mailto:karl@nebc.org)

**February 23. Washington Brownfields Forum Lunch Meeting. Auburn, WA.** Regional Transfer of Development Rights (TDR) Program. A transfer of development rights (TDR) program is a market-based mechanism that encourages the voluntary transfer of growth from places where a community would like to see less development, referred to as sending areas, to places where a community would like to see more development, referred to as receiving areas. The Regional Transfer of Development Rights Program is focused on four central Puget Sound counties (King, Kitsap, Pierce, and Snohomish), and the 71 cities within their boundaries. Speakers: Glenn Amster, Lane Powell PC, Taylor Carroll, Cascade Land Conservancy and Ivan Miller, Puget Sound Regional Council. There is no charge to attend, but please [RSVP](#) so we can make sure to have the room set up properly. Forum activities are informal and open to all contact [sue@nebc.org](mailto:sue@nebc.org).

**Planners Wanted.** NEBC's conferences are designed by teams who have a passion for the topic being addressed. Working on the conferences is intellectually challenging and a great way to engage with your colleagues. Planning is starting for the 2010 **Washington Brownfields Redevelopment Conference** (October). Kick off meeting is March 3, 2-4pm, Seattle. If you are interested, notify Sue Moir at [sue@nebc.org](mailto:sue@nebc.org).

**February 24. Oregon Energy Forum Breakfast Meeting. Portland.** What Just Happened at the Oregon Legislature? What's Ahead? Fifty-five people gathered at last week's breakfast to hear about the legislative game plan to preserve the essential elements of the BETC program. By the 24th we should know where things stand. It will also be the time to look at ODOE's and the PUC's rulemaking and other processes important to the renewable energy industry. No charge, but please RSVP to [robert@nebc.org](mailto:robert@nebc.org) so we can order food.

### Renewing Members in January

WasteXpress Environmental Services, Inc.  
ERM-West, Inc.  
Blue Tree Strategies, Inc.  
Premier Environmental Services, Inc.  
River City Environmental  
Med-Tox Northwest  
Imbrium Systems Corp.  
Floyd/Snider  
HDR Engineering, Inc.  
AMEC Earth & Environmental  
Hahn and Associates, Inc.

### New Members in January

TriLibrium

*NEBC Sponsoring Members are in Bold. Contact your NEBC staff at to learn more about becoming an NEBC Sponsoring Member!*

**March 3. Waste to Energy in Washington. Luncheon. Seattle.** Waste to energy has been a long standing source of debate. Incineration of wastes to generate heat and power being the most hotly debated waste to energy processes. During a time when renewable energy sources are being aggressively sought after what is happening in the waste to energy industry? What are current process being deployed. What are the most promising technologies? These topics will be discussed and the opportunities for companies to realize ROI in the waste to fuels market. Speakers: Philipp Schmidt-Pathmann, Green Conversion Systems and Frank Willmann, Waste Management.

### **March 4. Managing Stormwater in Washington Conference. Seattle.**

Presented by NEBC, this one day specialty conference will address current issues in construction and industrial stormwater management. Year three of this event takes place in the midst of a continually changing landscape marked by tightening regulatory

requirements and the threat of citizen lawsuits. The implications of these trends will be addressed, along with innovations and best practice solutions for stormwater management. To register and for more information go to [www.nebc.org](http://www.nebc.org). For sponsorship and exhibit opportunities, contact Sue Moir at 503-227-6361 or [sue@nebc.org](mailto:sue@nebc.org)

**March 9. Cascade Chapter Spring Soirée. (AKA Pub Mixer). Portland.** A Spring Soirée! A chance to shake the winter blues and visit with NEBC members and guests for an evening of networking, food and spirits. Enjoy the shimmering city lights from Alexander's on the 23rd floor of the Hilton Portland & Executive Tower. Invite your co-workers and clients – this is a great event to say thank you to your special customer or employee.

Meet, greet and make connections with other environmental & energy professionals. Exchange ideas about issues that affect our industry in a relaxed, casual atmosphere as you enjoy delicious hors d'oeuvres and beverages.

**[April 6-7. Oregon Brownfields Conference & Awards Luncheon. Salem.](#)** Presented by Oregon Business Development Dept., Oregon Dept. of Environmental Quality, NEBC, and the Center for Creative Land Recycling, this conference will provide an exceptional learning and networking opportunity for those working to make contaminated properties economically viable for reuse. The Oregon Brownfields Conference is designed to target the educational needs of brownfields practitioners – from long-time brownfields professionals to those just entering into the process of transforming old contaminated sites into productive properties. The theme “Sleeves Rolled Up” reflects the hands-on, practical nature of this year’s event. To register and for more information go to [www.nebc.org](http://www.nebc.org) . **[\[Download Oregon Brownfields Award Nomination Form\]](#)**. For **sponsorship opportunities**, contact Karen Homolac, 503-986-0191 or [karen.homolac@state.or.us](mailto:karen.homolac@state.or.us) For **exhibit opportunities**, contact Sue Moir at 503-227-6361 or [sue@nebc.org](mailto:sue@nebc.org)

**[April 21-22. Future Energy Conference: The Business of Renewable Energy & Efficiency in the Northwest. Portland.](#)** Now in its fourth year, NEBC’s energy conference - presented in conjunction with the Northwest Energy Efficiency Council, and the Portland Business Journal - is *the* Northwest event addressing the business side of energy. For 2010, the conference is being extended to two days with an expanded trade show. Topics go beyond developing electricity and bioenergy projects to include energy efficiency in industry and buildings, and developing the regional supply chain. This business-to-business conference brings together project developers, service and equipment providers, energy end users, utilities, government, and others involved in building the new energy economy – creating an unmatched forum for learning, networking, and business development. For more information, go to [www.futureenergyconference.com](http://www.futureenergyconference.com). For sponsorship and exhibit opportunities, contact Harry Aldrich at 503-719-4035 or [harry@futureenergyconference.com](mailto:harry@futureenergyconference.com)

## INDUSTRY NEWS & EVENTS

### **TestAmerica Reaches Halfway Mark, Adding 6<sup>th</sup> Laboratory to DoD ELAP Accreditation List.**

TestAmerica’s Seattle laboratory recently received their DoD ELAP accreditation under the Department of Defense Environmental Laboratory Approval Program (ELAP). The laboratory, located in Tacoma, Washington is now TestAmerica’s sixth facility location to be accredited under the program. On December 24, 2008, the Office of the Under Secretary of Defense authorized the DoD wide program to accredit laboratories that perform testing in support of the Department of Defense. Among the objectives of the program were to promote interoperability among DoD components and to promote the collection of data of known and documented quality.

**The Knoll at Tigard. Opportunity to Bid.** From DJC. POSTED: Thursday, February 4, 2010 at 10:41 PM PT. BY: DJC Staff. The Knoll at Tigard is a new, 46,422-square-foot, multifamily residential development with 48 affordable apartments planned to be built at 12340 S.W. Hall Blvd. in Tigard. Close Date/Time: Feb. 17, 3 p.m. Units are arranged in two wings, with a four-story wing to the south and a three-story wing to the north, flanking a central circulation lobby tower. Support spaces include a management office, community and meeting rooms, laundry rooms, as well as exterior site improvements. The bid excludes fire sprinkler, plumbing, HVAC and electrical bids. The project is R-2 occupancy classification, Type V-A construction, wood frame construction consisting of 2.6 wall framing, TJI floor framing, and engineered wood truss roof framing. The four-story roof is to be a green roof. There will be on-site parking for 42 cars. A 10,000-gallon cistern will collect rainwater from the roof to flush toilets. Residential prevailing wages apply, Section 3 requirements apply, and MBE/WBE subcontractors are encouraged to bid.

**TestAmerica Invited to Speak on Low Level Reporting in Saline Matrices** at the 2010 WaterReuse California Annual Conference. TestAmerica’s Trevor Brenner, Operations Director of the Irvine, CA laboratory will present on the intricacies of low level detection of metals in a saltwater matrix at the upcoming 2010 WaterReuse California Annual Conference. The presentation will be given on Monday, March 8, 2010 in San Diego, CA. Speaking in the session, Water Quality and Emerging Health, Mr. Brenner will discuss the challenges attributable to saltwater matrices trace level analysis for metallic elements. Due to this intricate matrix, many polyatomic interferences are produced which can impose limitations on traditional ICP-Mass Spectrometry (ICP-MS) analysis. In order to reach these low levels and combat the interferences, different preconcentration and matrix removal procedures have been developed. Mr. Brenner will compare the various methods of achieving low level results in saltwater samples using ICP-MS by direct analysis, and by modified EPA Method 1640 preconcentration techniques using CoNO<sub>3</sub> and FePd.

**February 17. Solar: The Future King of Renewables. Portland.** You are invited to attend the February installment of the ACORE webinar series. This session focuses on the solar industry and how best to approach

solar development in order to encourage its proliferation. The speakers will explore standardization, laws and regulations as well as incentives. This webinar is free to those who join us from 9 a.m. to 10:30 a.m. at the Ater Wynne office, NW Lovejoy, Ste. 900 (Corner of 14th and Lovejoy St. in the Pearl District). RSVP: By e-mail to Ana Dunwoody at [axd@aterwynne.com](mailto:axd@aterwynne.com) or by phone at (503) 889-7966 if you plan to attend.

**February 18. By-Product Synergy NW Network and Shell Puget Sound Refinery. Mount Vernon, WA.** Come to the first NW Washington Waste-to-Profit. Workshop and Networking Event from 11:30 AM to 4:30 PM at Skagit Valley College—Mount Vernon, (Gary Knutzen Cardinal Center). By-product Synergy NW is a collaboration of Puget Sound area businesses, technical experts and advisors helping member companies discover and implement materials exchange, re-use and waste reduction strategies. Explore your opportunities with business leaders from across Northwest Washington and the Puget Sound Region at our first Northwest Washington waste-to-profit workshop and networking event. Registration: \$75 per person (includes lunch and program). Additional Information: (206) 408-7194. [Register Online here.](#)

**February 25. Columbia River Toxics Reduction Flame Retardant/PBDE Workshop. Portland.** The agenda can be found at <http://go.usa.gov/IBF>. Location: Ambridge Events Center, 1333 NE Martin Luther King Dr., Portland, Oregon, located 3 blocks north of the Convention Center MAX stop. FREE & Open to the Public but pre-registration is required. Please contact Jason Braaten at [braaten.jason@epa.gov](mailto:braaten.jason@epa.gov) or (503) 326-3250.

**February 26. Accounting for Sustainability: Reporting Principles and Concepts. Portland.** A one-day workshop on the principles and practices of financial reporting, disclosure requirements, and decision making related to the environmental activities of organizations. Often known by its nickname--triple bottom line reporting, sustainability accounting efforts have produced over 10,000 sustainability reports to date. With varying degrees of both, clarity and completeness, these reports provide information about an organization's economic, environmental, and social footprints. This professional workshop will present fundamental sustainability accounting concepts for managers, accountants, and other important stakeholders. [Course description and registration.](#)

**March 3-5. Environmental Industry Summit VIII. San Diego, CA.** This is a national three-day learning event bringing together professionals from the environmental industry. With an ideal setting, ample networking opportunities and presentations and panel discussions from environmental industry executives and analysts, the Environmental Industry Summit offers a unique opportunity to gain valuable perspective on today's environmental industry. **NEBC members receive a special rate of \$795 (a \$200 savings).** To register at the discounted rate, call Jill Piotrowski at 619-295-7685 ext.12. For more information and for standard registration, go to [www.ebiresearch.com/Environmental\\_Industry\\_Summit\\_2010](http://www.ebiresearch.com/Environmental_Industry_Summit_2010)

**March 11. Advanced Conference on Air Quality & Climate Change. Portland.** Air quality and climate change issues are some of the most significant and challenging of our time. There is a rapidly growing array of federal, state, regional and local proposals and regulations. At this conference, the Environmental Law Education Center has assembled the most knowledgeable speakers to describe the recent developments in the law, science, regulations, and step-by-step compliance strategies. [Click here to register online.](#)

**March 16, 17, 18. Managing Uncertainty with Systematic Planning. Portland.** This course is meant for anyone who is planning to collect and use data to make defensible environmental decisions regarding site investigations, assessments, remediation, site close-outs, etc. The course has been presented at more than 80 locations by this instructor in the US and UK. The instructor has been funded by the USDOE to present the course at most DOE Sites throughout the US since 1999 and also been funded by EPA OSWER to present this training to all EPA Regions throughout the USA. See this course announcement on our web site: [http://www.qe3c.com/2010\\_training/2010\\_Portland/e\\_train\\_Portland\\_03-16-2010-dqo.html](http://www.qe3c.com/2010_training/2010_Portland/e_train_Portland_03-16-2010-dqo.html)

**March 24-26. GLOBE. Vancouver, BC.** is one of the world's largest and most prestigious events dedicated to the business of energy and the environment. Every two years since 1990, over 10,000 professionals from around the world have come together at GLOBE for three days of educational sessions, world-renowned sustainability thought leaders, leading-edge environmental innovations, global networking, and outstanding business development opportunities. The trade fair includes over 400 exhibitors from around the world. Special conference and trade show pricing is available through NEBC. For more information, go to [www.globe2010.com](http://www.globe2010.com)

**March 25. "Solar Power" Seminar. Portland.** To view the full agenda, which includes registration information and pricing, go to the link below. To register over the phone, or if you have any questions please call us at 800-574-4852. [View Agenda, Faculty, and Pricing](#) or [Register Now](#) Credits: Oregon State Bar - 7.0 General CLE Credits; Washington State Bar Association - 6.0 General CLE Credits.

**April 21. GoGreen '10 SEATTLE Cultivating Sustainable Business. Seattle.** Mark your calendar for GoGreen '10 SEATTLE, a one day conference that will inspire, motivate and educate you on how to take your business (established, new or not yet formed) to the next level of sustainability. Spend value-packed day learning from our esteemed speaker line-up, over 50 of the top sustainable business leaders who are eco-

visionaries, experts and like-minded individuals. Connect, discuss and engage with our speakers and attendees while gathering actionable next steps to sustainability for your business.

**May 5, 6, 7. Living Future *un*Conference and Tradeshow. Seattle.** Come share in transformative conversations and active learning sessions at LF10, May 5-7 in Seattle, WA. This *un*Conference for Deep Green Professionals will touch the roots of our hope, celebrate the living building movement, and provide cutting edge green building and planning education. Generate new business through the Living Future Tradeshow.

Exhibitors will share ideas with decision makers at leading green building firms, generate highly qualified leads and participate as an essential part of the Living Future experience. Visit our website to learn more:

[www.cascadiagbc.org/living-future/10](http://www.cascadiagbc.org/living-future/10)

**May 23-26. Team Oregon Booth at Windpower 2010. Dallas, TX.** Oregon wind companies and manufacturers seeking to supply the wind industry are invited to join Team Oregon and the Portland Development Commission in a regional booth at AWEA's Windpower 2010 – showcasing Oregon's expertise and capabilities in the wind energy sector. Cost to participate is \$2,700. Contact Kevin Johnson, 503-823-1176 or [johnsonk@pdc.us](mailto:johnsonk@pdc.us).

## EMPLOYMENT OPPORTUNITIES

**Student Internship Matching Service.** The Business Education Compact (BEC) provides companies with access to student interns from high school to doctoral candidate levels. The year-round program makes internship easy, with a turnkey service that includes screening and recruiting strong candidates that fit your job requirements, interview scheduling, orientation, payroll, as well as management support throughout the internship. BEC is a nonprofit serving Oregon and SW Washington, connecting the classroom and workplace for the past 24 years. Contact Mark Read at the BEC: [mread@becpdx.org](mailto:mread@becpdx.org); 503.646.0242 x37.

**Internship Program – Oregon State University.** Students from the Oregon State University School of Chemical, Biological, and Environmental Engineering are looking for internships. Students majoring in chemical engineering, bioengineering or environmental engineering are looking for internships. As part of our mission to graduate 'work ready' engineers we encourage our students to pursue summer industrial or government internships. Students work on projects which require applications of their engineering skills. The internships are paid internships; pay scales are typically from \$11.00/hr to \$18.00/hr, but the compensation is between the intern and the employer. For more information about the program or to list your opening on our website please contact Tracy Rothwell at [Tracy.Rothwell@oregonstate.edu](mailto:Tracy.Rothwell@oregonstate.edu). More information about the School of Chemical, Biological, and Environmental Engineering can be found at <http://cbee.oregonstate.edu/>.

## MEMBER DISCOUNTS

**Employer Pages.** Do you get overwhelmed managing applications for job openings? NEBC has partnered with Performance Resources to provide a simple-to-use, web-based hiring system to manage and track job openings and employment applications, while increasing your applicant pool. Features include a company branded landing page, job-specific screening questions, an application tracking system, access to a suite of optional assessment tools, and full customization options. The system also publishes jobs to a variety of free job boards, and is optimized for search engine discovery. Employer Pages can be a stand-alone tool or a portal to your in-house applicant tracking system. The basic service is **free for NEBC members**. To explore or start, go to [www.nebcjobs.org](http://www.nebcjobs.org) and click on the Employers tab to get a login.

**Washington NEBC Members Have New Benefits Available.** It has been a long time coming, but after several years of work we have secured a great plan for NEBC members in Washington. Medical coverage is provided through United Health Care. A wide range of plans are available to companies with 2-400 employees. On average companies are saving \$100 -\$150 per employee, per month. Dental, Life & Disability are also available. Additionally, some products include COBRA administration and Cafeteria plan administration at not cost to you. Click here to learn [http://www.cooleremail.net/users/tcversoza/FirstMailingList\\_Howtoget\\$a\\$quote.html](http://www.cooleremail.net/users/tcversoza/FirstMailingList_Howtoget$a$quote.html).

**Financial Planning Services with Waddell & Reed.** NEBC members receive at 20% discount on financial planning services provided by Waddell & Reed, a national financial planning firm founded in 1937. Planning services include retirement planning, wealth management, tax-efficient investing, education funding, estate protection, and succession planning for closely-held businesses. Other business services include retirement plans and financial education workshops. Contact Karen Einberger, Financial Advisor, Waddell & Reed, 206.283.6661 or [keinberger@wradvisors.com](mailto:keinberger@wradvisors.com).

**Northwest Environmental Training Center.** NEBC has partnered with NWETC to offer our member companies an exceptional opportunity to provide continuing education to its employees at a 20% discount off the published rate on all of NWETC's technical training workshops, conferences, and seminars. For more information, visit their website <http://www.nwetc.org/> or contact Erick McWayne at 206-762-1976.

**Oregon Insider.** NEBC members may take advantage of a \$150 introductory rate for the first year (24 issues), a savings of \$95 off their regular base rate. In addition, NEBC members will enjoy an ongoing subscription rate of \$195 per year, which represents an ongoing savings of \$50 per year. To redeem your discount please contact Oregon Insider by calling David Light at 541.343.8504 or by email at [epi@rio.com](mailto:epi@rio.com).

**Sustainable Industries (SI).** The premier magazine for sustainable business news on the West Coast. The NEBC member discount for the Sustainable Industries is better than imagined – it's still a \$10 discount, but the new annual subscription rate is only \$39 that means that NEBC members can receive this new publication for only \$29/year! For more information look to: <http://www.sustainableindustries.com/>

### Northwest Environmental Business Council

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## NEBC EVENTS CALENDAR

<b>2010</b>			
<b>February</b>			
<b>18</b>	Climate & GHG Forum – Teleconference Meeting.	9:00am – 10:00am	1-712-432-0220 Passcode: 3898660#
<b>23</b>	Washington Brownfields Forum: Regional Transfer of Development Rights Program	11:30am – 1:00pm	Parametrix , Auburn, WA
<b>24</b>	OR Energy Forum: What Just Happened at the Oregon Legislature? What's Ahead?	7:30am – 9:30am	URS Corp. Portland, OR
<b>March</b>			
<b>3</b>	Olympic Chapter Luncheon: The Waste-to-Energy Opportunity in Washington	11:30am – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
<b>4</b>	Managing Stormwater in Washington	All Day	Hilton Seatac Hotel & Convention Center, Seattle, WA
<b>9</b>	Spring Soirée (AKA Cascade Chapter Pub Mixer)	5:00pm – 7:30pm	Hilton Hotel, Portland, OR
<b>April</b>			
<b>8</b>	Cascade Chapter Luncheon: Dam Removal – Marmott Dam	11:30am – 1:00pm	Hilton Hotel, Portland, OR
<b>15</b>	Olympic Pub Mixer	5:00pm-7:30pm	TBD
<b>21 &amp; 22</b>	Future Energy Conference	All Day	Oregon Convention Center, Portland
<b>May</b>			
<b>5</b>	Olympic Chapter Luncheon: Port of Seattle Infrastructure Projects	11:30am – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
<b>13</b>	Cascade Chapter Luncheon: Underground Injection Control	11:30am – 1:00pm	Hilton Hotel, Portland, OR
<b>June</b>			
	Olympic Chapter Luncheon: TBA	11:30am – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
	Cascade Chapter Luncheon: TBD	11:30am – 1:00pm	Hilton Hotel, Portland, OR
<b>July</b>			
<b>15</b>	Cascade Golf Tournament & BBQ Dinner	1:45pm Tee Time 5:45pm BBQ	Langdon Farms Golf Course, Aurora, OR
<b>TBD</b>	Olympic Rooftop Mixer	5:00pm – 7:30pm	TBD, Seattle, WA
<b>December</b>			
<b>6 &amp; 7</b>	Northwest Environmental Conference & Tradwshow		Red Lion on the River, Janzten Beach, Portland, OR