



NORTHWEST ENVIRONMENTAL BUSINESS COUNCIL E-News

FROM THE EXECUTIVE DIRECTOR

Are Things Getting Better Yet?

Welcome to July and another business quarter. An observation I have about economic projections is that anything more than two quarters away can usually be considered “mythic time” – near enough to talk about but far enough away to remain unknown. In other words, the economic recovery is still both around the corner and over the horizon.

I am always asking members “how is your company doing...really.” And what I hear is a conflicting mix of impressions. As a result, I have coined a new term to characterize the current business climate: *nervous optimism*. For the most part, companies have “found the bottom,” adjusted their staffing levels, and are riding things out.

Larger, more diversified companies are generally doing better than mid-size companies – except where large size is associated with higher overheads. And small niche-focused companies are doing OK...if they happen to have the right niche.

Of course, things vary by sector. Compliance-based demand from industrial customers is relatively strong – unless plants are being closed (but then compliance can turn into a cleanup project). Clients selling into Europe and into dominant supply chains like Wal-Mart’s are still interested in carbon footprinting and other GHG management and sustainability projects. Most of the rest are biding their time until real regulation takes hold.

Regarding infrastructure projects, members report that aside from road projects, the ARRA stimulus money has been slow to hit the streets. But that is also good news in that the ARRA pipeline still holds some future promise. Commercial construction is, of course, dead in the water.

The environmental sector has always been driven by regulation, and stormwater management promises to be a strong long-term growth segment. However, regulation depends on enforcement to motivate compliance, and what can we expect with regulatory agencies and local jurisdictions cutting staffing levels? Time will tell.

Then there is the renewable energy sector that everyone from the President on down is banking on. Well at least everyone but the bankers. The lack of equity, plus tightened lending requirements, has been keeping projects from moving forward. Meanwhile, Oregon’s much vaunted project tax credit program (BETC) is running out of money, and the new rules are discouraging investors from taking Oregon seriously. But then, investors with tax appetites were getting kind of scarce anyway. I’m told that development companies are keeping their offices in Oregon but are looking for projects elsewhere. Of course, Washington escaped this situation by not having many incentives in the first place. Still, both states will continue to see the build-out of large wind farms, driven by utility RPS requirements. Also, both continue to attract solar manufacturing companies, and that can hold good long-term promise for industry.

My intent isn’t to be gloomy. It’s just that “uncertainty” thing. Overall, there is a positive tint to the picture. Among NEBC members, most companies are getting by, and many are doing quite well. Most people have kept their jobs, and many who have lost them have been rehired within the sector. Sure NEBC is still losing members due to budget constraints, but we are gaining new ones all the time who see the importance of being networked-in and part of a community of leaders.

So enjoy the summer weather, come out to our networking events, and hang in there. We’ve all got an important job to do, and we’ll be needed even more when things turn around...in a couple of quarters.

(And if you are hiring, be sure to check out NEBC’s Employer Pages service – free for members at www.nebcjobs.org)

Robert Grott

Get your news out. NEBC has relationships with a variety of print and on-line business publications. If you have something truly newsworthy to share about your company or a project, send it our way and we will pass it on. And we’ll include it in our monthly E-News. (Deadline is the first Friday of the month. Send to Sue@nebc.org)

Get your open positions filled. NEBC is happy to post job opening in the Employment section. Also, check out the [NEBC Jobs Board](#) opportunities.

NEBC EVENTS

July 15. NEBC Annual Golf Tournament & BBQ Dinner. Aurora, OR. Join the fun while working! The NEBC Golf Tournament is a relaxed, fun event that brings in a field of golfers (and duffers) to enjoy an afternoon away from the office. A shotgun start and playing the best ball, this tournament is designed for all levels making it the perfect opportunity to network. Not a golfer – not a problem – the BBQ dinner following the golf is open to all. Increase your company's ROI – become a sponsor. Meet & greet the golfers at your sponsored hole. Then follow up the introductions with conversation and laughter at the BBQ dinner. Your company will realize great visibility with signs at your sponsored hole PLUS at the dinner! Don't miss out on this great marketing venue.

July 21. Northwest Biofuels Working Group Teleconference. 10am – 11am. NEBC is the host of the Northwest Biofuels Forum, giving professionals in the Biofuels field a chance to discuss important topics of the day. This month, Rachael Jamison, WA State Dept. of Natural Resources and Mat Krumenauer, OR Dept. of Energy will give their State's Biomass update. To review the topics before the call follow these links. [Washington State Department of Natural Resources Biomass Initiative](#) [Oregon Department of Energy Biomass Energy](#)

July 21. Olympic Chapter Rooftop Mixer. Seattle. Summertime means it's time for NEBC's Annual Rooftop Mixer! Savor delicious hors d'oeuvres, sip a cool beverage and relax with friends, colleagues and NEBC members for this fun event. Unwind in the park-like setting of the K & L Gates 7th floor rooftop patio. Gaze out at the ferries crossing the Sound to the west, Mt. Rainer to the southeast and leave the traffic jams to someone else this evening. This annual event is a perfect opportunity to meet new members and network with potential partners. Registration includes a drink ticket and hors d'oeuvres.

October 6 & 7. Washington Brownfields Redevelopment Conference. Tacoma. Returning for its third year, the 2010 Brownfields Redevelopment Conference will once again bring together the diverse parties that must collaborate to put contaminated properties back into productive use. This year's theme, Reclaiming Our Communities, reflects a focus on a community based integrated planning approach that looks at sites within a broader community development strategy. Given the current state of financial markets, the conference provides attendees with a realistic look at development opportunities, highlighting public projects and public/private partnerships – and the financial sources and tools that can support them. Reach your market by sponsoring the Brownfields Redevelopment Conference. [Click Here For Sponsorship Information.](#)

November 9-10. Washington Future Energy Conference. Seattle. Presented by NEBC and the Washington Department of Commerce, this unique business-to-business conference connects those developing strategies for energy security and economic development with the businesses making it happen. The content will cover energy policy & economic development, the business side of renewable electricity & fuels, and energy efficiency. Two days of educational and discussion sessions, keynote presentations, and a trade show make the Future Energy Conference **the** place for learning, networking, and business development. To discuss sponsorship & exhibit opportunities contact Harry Aldrich 503-719-4035 or harry@futureenergyconference.com

December 6-7. Northwest Environmental Conference & Trade Show. Portland. Presented by AOI, NEBC, OR DEQ & WA Dept. of Ecology, this outstanding two-day event is the largest, most comprehensive environmental conference and tradeshow in the Pacific Northwest. Now in its 22nd year, the goal remains to provide Northwest businesses, agencies and other organizations with high-quality, low-cost environmental training, information, and networking opportunities. NWECC is the premiere venue where environmental & renewable energy professionals update their knowledge on regulations, interact with peers on problem solving, get CEU credits and additional training and access vendors. This is the perfect time to increase your company's visibility and gain two days of exposure to a very receptive audience. With over 400 environmental professionals attending, the exposure for your company to a concentrated group of diverse environmental leaders and professionals will provide you with a great return on your investment. Trade Show booths are available.

NEW – NWECC TECHNICAL SHOWCASE– Exhibitors ONLY!!! Designed to give exhibitors a unique selling tool by providing them the opportunity to present products and/or services offered by their company. The 35 minute Technical Showcase sessions will run concurrently with the Conference breakout sessions and are open to everyone – both conference attendees and the general public. For full benefits and information, go to www.nebc.org/events or contact Sue@nebc.org or 503-227-6361.

NEBC MEMBERS IN THE NEWS

Oregon Companies Pitch In To Clean Up the Gulf (from Sustainable business oregon, June 29.) “Four Oregon companies are part of the cleanup effort in the Gulf of Mexico, following the Deep Horizon oil leak and spill that began April 21. Included in the mix are **BELFOR Environmental Services**, NWFF Environmental, **Shaw Environmental** and National Response Corporation Environmental Services. All of the companies have offices in Oregon.” [Read the complete story](#)

OSEIA Names New Executive Director. The Oregon Solar Energy Industries Association (OSEIA), the State’s trade association for the solar industry, has named Glenn Montgomery its new Executive Director. In this position, Mr. Montgomery is responsible for leading the operations and strategic initiatives of OSEIA. “With the mix of challenges and opportunities our industry faces in Oregon right now, OSEIA needs a leader with a diverse set of capabilities and experience”, said Board Chair Andy Noel. “Glenn’s background and general character fit the bill perfectly as someone who can bolster our membership and actively engage in Oregon’s solar policy dialogue.”

Jeff Marcell Promoted to President & CEO of enterpriseSeattle. enterpriseSeattle, formerly the Economic Development Council for Seattle and King County, announced the promotion of its chief operating officer Jeff Marcell to president and chief executive officer. The appointment was unanimously approved by the organization’s Executive Committee. Marcell will transition into his new role during July and will begin leading the group full-time on August 15. He replaces Tom Flavin who will be leaving to pursue other endeavors but has committed to remain on through mid-August to assist in the transition. Founded in 1971, enterpriseSeattle is a public-private partnership charged with the mission of growing the jobs and tax base in King County and its 39 cities. The organization’s team of industry experts provide one-on-one, confidential consulting services, free-of-charge, to individual businesses seeking to establish, expand or relocate to the region.

Renewing Members in June

Cascade Drilling, L.P.
 Coles Environmental Consulting, Inc.
 ecology and environment, inc.
 Envirolssues
 Environmental Partners, Inc.
 Hillis Clark Martin & Peterson
 Nicholson Facilitation & Associates LLC
 Parametrix, Inc.
 StarOilco
 TechSolve Consulting Group, Inc.
 Veolia Environmental Services – Technical
 Solutions
 Windward Environmental LLC

New Members in June

Major Drilling Environmental LLC

INDUSTRY NEWS & EVENTS

EPA announces \$10 million for Communities to Combat Climate Change: EPA is making available up to \$10 million in grants to local governments to establish and carry out initiatives to reduce greenhouse gas emissions. Under the Climate Showcase Communities Program, EPA expects to award approximately 25 cooperative agreements ranging from \$100,000 to \$500,000, with approximately 5% of the funds (\$500,000) being made available specifically for tribal governments. Local governments, federally recognized Indian tribal governments, and inter-tribal consortia are eligible for grants to create sustainable community actions that can be used elsewhere, generate cost-effective greenhouse gas reductions and improve the environmental, economic, public health, and social conditions in a community. A 50% cost share is required for recipients, with the exception of tribal governments and intertribal consortia, which are exempt from matching requirements under this grant. The grant program is administered by EPA’s Local Climate and Energy Program, an initiative to assist local and tribal governments to identify, implement, and track policies and programs that reduce greenhouse gas emissions within their operations and surrounding communities. Over the course of the grant program, EPA will offer training and technical support to grant recipients, and share lessons learned with communities across the nation. This is the second round of funding for the Climate Showcase Communities program. Last year, EPA selected 25 projects to receive \$10 million in grants. Proposals are due by July 26, 2010, at 4:00 p.m. EDT. Grants are expected to be awarded in February 2011. More information on the grants: <http://www.epa.gov/statelocalclimate/local/showcase>

Notice of Transfer of Development Rights Project Grants for Central Puget Sound Cities. Applications are due August 10, 2010. The final application packet for the transfer of development rights (TDR) project grants for central Puget Sound Cities has been posted on the department of commerce web site at www.commerce.wa.gov/tdr. Click on "TDR Grants for Cities". A form in Word is provided for your application. Frequently asked questions and answers are posted on the web page and will be updated weekly. If you have questions, please contact Heather Ballash at heather.ballash@commerce.wa.gov or (360) 725-3044.

The Department of Ecology is beginning a process to reissue three Municipal Stormwater General Permits that expire in February, 2012. **1)** Phase I permit that covers the cities of Seattle and Tacoma and King, Snohomish, Pierce, and Clark counties. The current permit also covers six public entities that operate stormwater management systems such as ports, drainage districts and schools. **2)** The current Western Washington Phase II permit covering 80 cities, parts of five counties and 28 public entities that operate stormwater management systems. **3)** The current Eastern Washington Phase II permit covering 18 cities, parts of six counties and eight public entities that operate stormwater management systems. Ecology plans to start the reissuance process by hosting listening sessions in August and September 2010 in Eastern and Western Washington. These sessions provide a forum for interested parties and stakeholders to offer suggestions to Ecology for improvements to municipal stormwater permits. Ecology will not respond to comments from the listening sessions, but will record your input and ideas for consideration during permit development. Dates, times, and locations for the listening sessions can be found at: <http://www.ecy.wa.gov/pubs/1010042.pdf>. For more on the permit reissuance process please see Ecology's 2012 Reissuance Webpage: <http://www.ecy.wa.gov/programs/wq/stormwater/municipal/2012Reissuance.html>

July 13. What if your Waste Stream became part of your Revenue Stream? Portland. Columbia Corridor Association presents a facilitated meeting on the benefits of ResourceFull Use, an innovative waste exchange program being developed in the Portland Metro region. You can reduce waste, save money, increase resource efficiencies, and decrease emissions and pollution. Meet other manufacturers whose outputs may become your inputs. Learn how the sharing of resources can increase your bottom line. Learn about past success stories and their positive financial results. More information at www.columbiacorridor.org/events/tours.htm. It's a free event, but we request you RSVP to mking@columbiacorridor.org or 503.287.8686.

July 13. The Future of Carbon Regulation – Webinar. 9:00 - 10:30am. The prospects for passing climate legislation in the US Congress have changed dramatically over the last year. Catalysts on this policy rollercoaster have included the talks in Copenhagen last December, the health care bill, and current events, such as the oil spill in the Gulf of Mexico. Looking to the future, what are our current prospects for climate legislation and carbon regulation? Join Alison Hopcroft of Fluid Market Strategies in a conversation with Mark Trexler, Director of Climate Strategies and Markets at Det Norske Veritas (DNV) and Jason Scorse, Associate Professor and Chair of the International Environmental Policy Program at the Monterey Institute of International Studies. During this webinar, they will discuss the future of carbon regulation, what options exist if comprehensive climate legislation is not passed in the US this year, and how this will affect the current state of carbon markets. Visit our webinar homepage to register, www.fluidms.com/webinars.

Special Thanks to all our Sponsoring Members!

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 PBS Engineering + Environmental
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 Waste Management

Contact your NEBC staff at 503.227.6361 to learn more about becoming an NEBC Sponsoring Member!

July 20. Bio-Energy in the West - Opportunities for regional Canada-US cooperation in the next wave of the bio-energy economy. Calgary, BC. Join more than 20 industry experts in Calgary on July 20 to learn about procurement opportunities and market demand from major buyers including BC Hydro, Puget Sound Energy, Seattle City Light, Alaska Energy Authority, other states and provinces. Research, innovation and early-stage commercialization will be discussed by the Idaho and Pacific

Northwest National Labs, Alberta Innovates, University of British Columbia and Natural Resources Canada. Hear from companies who are developing and implementing bio-energy technologies and get an update on the policy framework in both Canada and the U.S. To register, click [here](#). For an updated agenda, click [here](#). Organized by the Canadian Consulate General-Seattle, in conjunction with the Pacific Northwest Economic Region annual conference.

August 2 & 3. Winery & Wine Distribution Law. Quincy, WA. For the fourth year, Washington wine professionals will gather at the beautiful Cave B winery in Quincy for the annual Wine Law Conference. The conference will update you on the latest regulatory, legal and business developments facing the industry today.

The faculty includes attorneys, winemakers, consultants, and regulators with extensive expertise in winemaking today. Register soon. Here is important information for success in the wine business. View the program agenda [here](#). Register [here](#) or call us at (800) 854-8009

August 23 & 24. Canada/US Energy Transactions. Vancouver, BC. Clean electricity exports are expected to be a major driver of the British Columbia economy in the future. In this comprehensive conference on US/Canada Energy transactions, attorneys, industry executives, agency officials and consultants from both sides of the border will have a chance to hear about current opportunities for cross border energy transactions. View the program agenda [here](#). Register [here](#) or call us at (800) 854-8009

September 9 – 11. Joint Fall Conference with ACEC Oregon & ACEC Washington. Union, Washington. Program: “Creating and Retaining Star Performers” Presented by David Aiken, and two “Future Leaders” from David Evans and Associates, Sean Sullivan and Mike Baker. “Effectively creating high performers—for today and tomorrow—can mean improved project delivery success and smooth transitions in leadership and ownership. This session focuses on best practices and proven techniques to help principals fulfill their responsibility to identify and prepare the next generation of leaders and owners, while simultaneously ensuring the current success of the firm.” [Click here for a full description of the conference workshop and speaker bios.](#) [Click here for more conference info and registration form.](#)

September 22. Solar Electric Installation: Getting on the Grid. Portland. With the demand for solar products rising, the need for quality solar power installers is also escalating. Join Program Chair Andy Noel Regional Manager for REC Solar in Oregon and this faculty for a timely seminar: Bruce Barney, Project Manager for the Customer Energy Resources group with Portland General Electric; Gregg Fisher, a Senior Sales Manager with AEE Solar; Jerry Henderson, an independent contractor for the Energy Trust of Oregon; Dan Weldon, LEED AP of the Commercial Finance Department at River Capital PDX; Erik Westerholm, a Project Specialist with the Northwest Energy Education Institute at Lane Community College. This seminar is available via Live Webcast, which will allow you to tap into our event with your computer. Live CLE Credit is available for OR. Live Credits may also be available for contractors and engineers. Go to our website for more information. [View Agenda, Faculty, and Pricing](#) or [Register Now](#).

October 5. GoGreen '10 Portland, cultivating sustainable business. Portland. Register now for GoGreen '10 Portland, a one day conference that will inspire, motivate and educate you on how to take your business to the next level of sustainability. Spend a value-packed day learning from our esteemed speaker line-up, over [50 of the top sustainable business leaders](#) from Oregon. Connect, discuss and engage with our speakers and attendees while gathering actionable next steps towards sustainability for your business. **NEBC members will receive \$25 off to attend, use discount code: NEBC when registering.**

***Through A Partnership With Northwest Environmental Education Council,
Reduced Tuition Is Available For NEBC Members.***

Northwest Environmental Training Center and NEBC have partnered together to offer NEBC member companies an exceptional opportunity to provide continuing education to its employees at a 20% discount off the published rate on all of NWETC's technical training workshops, conferences, and seminars. Following are many of the current classes/seminars. Full listing can be found at www.nwetc.org.

July 14. Climate Policy, Carbon Credits & Business Risk. Seattle. This workshop will provide clarity and structure for understanding the interconnected web of climate and energy policies that have arisen quickly at the national, state, regional and municipal levels. The workshop will include an update on congressional discussion of the proposed Waxman-Markey climate and energy bill. [Register Online](#) | [Course Brochure PDF](#) [Course Catalog](#)

July 15. Managing Carbon: Footprints, Risk & Climate Action for Business & Government. Seattle. This workshop will explain key conceptual aspects of carbon footprints to assist decision makers who must manage a carbon footprint process now and understand the implications of the results. Various aspects of “climate risk” – new regulations, reporting requirements, and physical changes in climate – will be linked to carbon footprints and to climate action steps for immediate implementation and for medium- and long-term planning. Note: This workshop will have a small overlap with both the day before, Climate Policy, Carbon Credits & Business Risk. [Register Online](#) [Course Brochure PDF](#)

July 16. Carbon Footprints Step by Step. Seattle. This workshop will provide concrete tools for conducting a GHG inventory (or carbon footprint) of a corporation, municipal or county government, or other entity. The structure of the day will follow the entire process, including: Selecting relevant protocols and data tools to use throughout your GHG inventory process; Setting boundaries for your inventory; Data gathering, inside your organization and in coordination with external entities; Calculating emissions from data; Estimating emissions sources with incomplete

data; Interpretation of results, and framing of major issues; Final reporting writing and other dissemination. [Register Online](#) | [Course Brochure PDF](#)

July 19. Fundamental Contaminant Chemistry Training. Lacey. This course provides participants with an overview/refresher of key chemistry concepts associated with environmental contamination and provides a foundation for understanding contaminant transport, fate, and remediation. This material is intended for environmental professionals who are not chemists and require a fundamental understanding of chemistry principles for their work. This course is recommended for all environmental professionals working with contaminated soil and water with minimal formal training in the subject. It is also recommended for project managers seeking a review of contaminant chemistry. This course includes a review of chemical naming rules (e.g., understanding what 1,1,1-TCA is) and how to use chemical names to predict molecular geometry and environmental behavior. [Register Online](#)

July 20-21. Contaminant Chemistry and Transport in Soil and Groundwater Training. Lacey. This course provides participants with an overview of key concepts essential for understanding soil and groundwater contamination and the selection of appropriate remediation approaches. This material is intended for environmental professionals who require a solid understanding of contaminant behavior, monitoring parameters, and how both relate to site remediation. This course is recommended for all environmental professionals working with contaminated soil and groundwater seeking a thorough review of essential topics. The course material will greatly enhance on-the-job training and is also recommended for project managers seeking a more thorough understanding of contaminant behavior. [Register Online](#)

July 21-22. Infrared Thermography Training for Residential and Commercial Energy Auditors. Seattle. This course is designed to give attendees confidence using thermal imaging as a tool for completing energy audits. The course covers basic imager operation, the fundamentals of heat transfer, moisture instruction, insulation verification, image downloading and interpretation, and the limitations of technology. Use of other test equipment such as when and how a blower door can help, anomaly verification, and other revenue increasing infrared targets will be discussed. In addition, the basics on report writing, how to start a small business and how to market to established firms will be covered. [Register Online](#)

July 22-23. Monitored Natural Attenuation of Petroleum and Chlorinated Hydrocarbons in Soil and Groundwater Training. This course provides participants with a practical overview of the science and best practices for implementing monitored natural attenuation for soil and groundwater remediation. The course sections focus specifically on monitored natural attenuation of petroleum hydrocarbons, fuel oxygenates, and chlorinated hydrocarbons (solvents). Software tools for natural attenuation analysis and methods for enhancing natural attenuation will also be discussed. [Register Online](#)

July 28. Recertified Erosion and Sediment Control Lead Training (Re-CESCL). Seattle. This exciting course examines the most up-to-date techniques in the management of sediment and construction sites. Students who attend will receive re-certification of their Certified Erosion and Sediment Control Lead Training Certification (CESCL) status from the Washington State Department of Ecology. Participants will also benefit from a dynamic interaction between traditional lectures and hands-on exercises. The course covers the essentials of being a certified lead and includes information on how new regulations will impact CESCL job functions. Upon completion, students will know how to simply and confidently comply with federal, state, and local regulatory requirements of stormwater management. [Register Online](#)

July 28-30. Introduction to ArcGIS 9 and Environmental Applications of GIS. Olympia. This 3-day hands-on class introduces participants to the environmental applications of ESRI's ArcGIS 9 software. The course will build upon a discussion of general concepts and vocabulary to form a comprehensive overview of ArcGIS 9's functions and uses in the environmental field functionality. Each participant will use their own computer workstation to create, edit, and analyze real world environmental data during hands-on exercises. Participants will also have an opportunity to expand their skills by applying their knowledge to more complex and in-depth projects. [Register Online](#)

August 3-5. Public Engagement for Environmental Issues. Seattle. Public consultation and engagement over resource development and environmental issues are a legal mandate, a moral imperative, and a primary mechanism for understanding and reducing public conflict and opposition. Public engagement can allow for better project management by identifying critical public concerns and inviting the public to constructively resolve them. This course will introduce participants to the core concepts of public engagement, including its strengths and limitations, its appropriate uses and misuses, and the strategies and tools through which it can be achieved. On the last day of the course, we will apply these principles to real life situations. Participants are encouraged to bring in their own "problems" as material for this exercise. [Register Online](#)

August 10-11. EPA's New Unified Guidance: Statistical Analysis of Groundwater Monitoring Data. Bellevue. This two-day course discusses the core elements of the EPA's first major revision to its groundwater statistical guidance in almost 20 years. Presented by the primary author of the revision, this course will showcase new features of the guidance, as well as recommended changes to current statistical practice. In addition to

reviewing the design and evaluation of statistical programs for groundwater monitoring, participants will also learn the benefits of checking their assumptions in order to run the most effective statistical tests. [Register Online](#)

August 17-18. Advanced GIS Concepts. This three-day class will introduce a variety of advanced GIS concepts and techniques, using ArcGIS Desktop, GIS extensions to provide extensive hands-in experience in models and scripting for geoprocessing and cartography. Exercises and examples will be drawn from a range of real-world environmental applications. Topical lectures and demonstrations will be interspersed with exercises that each participant will complete on their own computer workstation. Participants are expected to have experience with ArcGIS prior to taking this class. [Register Online](#)

August 18-19. EPA's Numeric Limits to Construction Site Stormwater Discharge. Portland. The release of the final Effluent Limitation Guidelines (ELG) for construction sites by the EPA is one of the most significant changes in stormwater regulations since the NPDES permits. This course discusses the new policy in-depth with respect to discharge limits, timeline, application considerations and potential future implications. It will also cover the technology the EPA describes as capable of achieving these prescribed regulations, namely Advanced Treatment Systems (ATS) and Passive Treatment Systems (PTS). [Register Online](#)

August 24-25. Certified Erosion and Sediment Control Lead Training (CESCL). Seattle. This exciting course examines the most up-to-date techniques in the management of sediment and construction sites. Students who attend can receive their Certified Erosion and Sediment Control Lead Training Certification (CESCL) from the Washington State Department of Ecology. This 2-day course is a dynamic interaction between the traditional lecture classroom style and hands-on exercises that will take place throughout. These exercises allow each student to practice choosing and correctly installing mats, blankets, check dams, bonded fiber matrix, straw, and other erosion control techniques for various site locations. Upon completion students will know how to simply and confidently comply with federal, state, and local regulatory requirements of stormwater management. [Register Online](#)

August 24-25. Writing Policies and Procedures. Lacey. Clear, concise, and current policies and procedures save time and money, reduce confusion and liability, and stabilize staff action despite turnover. In this two-day workshop, any staff member will learn to write rules and directions that people can understand and use. The course prepares participants to think through policies and procedures, task outlines more effectively, and write them in a more readable style. Come learn the most popular format for policy and procedure writing in Washington State - adopted by various state agencies, counties, cities, and corporations. [Register Online](#)

EMPLOYMENT OPPORTUNITIES

Director of Regulatory Affairs. HaloSource, Inc, a global clean water and antimicrobial solutions company whose goal is to improve quality of life and health through unique proprietary antimicrobial solutions that reliably and effectively purify water and kill germs, is currently seeking a **Director of Regulatory Affairs** to be located at the Bothell, WA office. The Director is responsible for all facets of the company's product and regulatory compliance programs. Provide regulatory leadership, strategy and guidance to executive management, technical, and business development staff. Ensures compliance with all state, federal and international regulatory statutes and laws. Maintains knowledge and understanding of all applicable international and domestic compliance regulations. Key regulatory strategy officer for the company. For more information: <http://www.halosource.com/halosource-careers.php>

Student Internship Matching Service. The Business Education Compact (BEC) provides companies with access to student interns from high school to doctoral candidate levels. The year-round program makes internship easy, with a turnkey service that includes screening and recruiting strong candidates that fit your job requirements, interview scheduling, orientation, payroll, as well as management support throughout the internship. BEC is a nonprofit serving Oregon and SW Washington, connecting the classroom and workplace for the past 24 years. Contact Mark Read at the BEC: mread@becpdx.org; 503.646.0242 x37.

Internship Program – Oregon State University. Students from the Oregon State University School of Chemical, Biological, and Environmental Engineering are looking for internships. Students majoring in chemical engineering, bioengineering or environmental engineering are looking for internships. As part of our mission to graduate 'work ready' engineers we encourage our students to pursue summer industrial or government internships. Students work on projects which require applications of their engineering skills. The internships are paid internships; pay scales are typically from \$11.00/hr to \$18.00/hr, but the compensation is between the intern and the employer. For more information about the program or to list your opening on our website please contact Tracy Rothwell at Tracy.Rothwell@oregonstate.edu. More information about the School of Chemical, Biological, and Environmental Engineering can be found at <http://cbee.oregonstate.edu/>.

MEMBER DISCOUNTS

Employer Pages. Do you get overwhelmed managing applications for job openings? NEBC has partnered with Performance Resources to provide a simple-to-use, web-based hiring system to manage and track job openings and employment applications, while increasing your applicant pool. Features include a company branded landing page, job-specific screening questions, an application tracking system, access to a suite of optional assessment tools, and full customization options. The system also publishes jobs to a variety of free job boards, and is optimized for search engine discovery. Employer Pages can be a stand-alone tool or a portal to your in-house applicant tracking system. The basic service is **free for NEBC members**. To explore or start, go to www.nebcjobs.org and click on the Employers tab to get a login.

Washington NEBC Members Have New Medical Coverage Benefits Available. It has been a long time coming, but after several years of work we have secured a great plan for NEBC members in Washington. Medical coverage is provided through United Health Care. A wide range of plans are available to companies with 2-400 employees. On average companies are saving \$100 -\$150 per employee, per month. Dental, Life & Disability are also available. Additionally, some products include COBRA administration and Cafeteria plan administration at not cost to you. Click here to learn:

http://www.cooleremail.net/users/tcversoza/FirstMailingList_HowToGetIt.html.

Financial Planning Services with Waddell & Reed. NEBC members receive at 20% discount on financial planning services provided by Waddell & Reed, a national financial planning firm founded in 1937. Planning services include retirement planning, wealth management, tax-efficient investing, education funding, estate protection, and succession planning for closely-held businesses. Other business services include retirement plans and financial education workshops. Contact Karen Einberger, Financial Advisor, Waddell & Reed, 206.283.6661 or keinberger@wradvisors.com.

Northwest Environmental Training Center. NEBC has partnered with NWETC to offer our member companies an exceptional opportunity to provide continuing education to its employees at a 20% discount off the published rate on all of NWETC's technical training workshops, conferences, and seminars. For more information, visit their website <http://www.nwetc.org/> or contact Erick McWayne at 206-762-1976.

Oregon Insider. NEBC members may take advantage of a \$150 introductory rate for the first year (24 issues), a savings of \$95 off their regular base rate. In addition, NEBC members will enjoy an ongoing subscription rate of \$195 per year, which represents an ongoing savings of \$50 per year. To redeem your discount please contact Oregon Insider by calling David Light at 541.343.8504 or by email at epi@rio.com.

Sustainable Industries (SI). The premier magazine for sustainable business news on the West Coast. The NEBC member discount for the Sustainable Industries is better than imagined – it's still a \$10 discount, but the new annual subscription rate is only \$39 that means that NEBC members can receive this new publication for only \$29/year! For more information look to: <http://www.sustainableindustries.com/>

Online Marketing & Lead Generation. NEBC has teamed with Environmental Expert, the world's largest online marketplace and information resource serving the environmental industry. NEBC members are now eligible for a 50% discount on any purchase of our premium online marketing services that will help your business reach a targeted audience of industry professionals looking for environmental solutions. Choose from packages that include lead generation, branding, e-newsletter sponsorships, dedicated email blasts & more. For more information go to: [Environmental Expert](http://EnvironmentalExpert.com).

Northwest Environmental Business Council

www.nebc.org

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2010 NEBC EVENTS CALENDAR

July			
15	Cascade Golf Tournament & BBQ Dinner	1:45pm Tee Time 5:45pm BBQ	Langdon Farms Golf Course, Aurora, OR
21	Biofuels Working Group Teleconference	10:00am – 11:00am	Call In Number: 712-432-0220 Pass Code: 3898660#
21	Olympic Chapter Rooftop Mixer	5:00pm – 7:30pm	K & L Gates, Seattle, WA
September			
1	Olympic Chapter Luncheon TBD	11:30am – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
22	Cascade Chapter Summer Mixer	5:00pm – 7:30pm	Perkins Coie, Portland, OR
October			
6	Olympic Chapter Luncheon TBD	11:30am – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
6	Washington Brownfields Redevelopment Conference Workshops	1:00pm – 5:00pm	Greater Tacoma Convention & Trade Center, Tacoma, WA
7	Washington Brownfields Redevelopment Conference	All Day	Greater Tacoma Convention & Trade Center, Tacoma, WA
14	Cascade Chapter Luncheon	11:30am – 1:00pm	Governor Hotel, Portland, OR
November			
3	Olympic Chapter Luncheon TBD	11:30am – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
9 & 10	WA Future Energy Conference	All Day	Conference Center at Convention Place, Seattle, WA
TBD	Cascade Chapter Luncheon: TBD	11:30am – 1:00pm	Governor Hotel, Portland, OR
December			
6 & 7	Northwest Environmental Conference & Trade Show	All Day	Red Lion on the River, Janzten Beach, Portland, OR