

- FROM THE EXECUTIVE DIRECTOR -

Content or Context?

Does this happen to you? It happens to me all the time. I carefully study the content of a conference or workshop to see how relevant the topics are to my job or interests. However, once I go, I realize time and again that the real value is in the people I meet, the connections I make, in the unexpected convergence of ideas.

Actually, NEBC event planning follows this same duality. We do our best to come up with luncheon and conference topics that target the interests of our members and the broader industry. At the same time, we simply want to bring people together: to build community, stimulate ideas, and to help make business happen.

Some people are drawn to our events by the topic; some come for the value of networking. If you are very busy – as I am hearing more and more of you say you are – then it is easy to waive off the technical content for another time. However, it is always worth showing up if you understand the value of making a new connection. If you are one of those who just focus on the topic, I urge you to think more broadly about the value of networking with your peers. The results can be priceless.

Speaking of Content: Call for Topics!

The committees planning the Northwest Environmental Summit (Tacoma, October 17-18) and the Northwest Environmental Conference (Portland, December 6-7) have begun working on the content for these conferences. If you would like to suggest a topic for a session, or to offer yourself as a speaker, let me know as soon as possible.

Legislative Update

As the session moves forward in Olympia, we have learned that the Governor's office, which last year vetoed our bill to provide tax incentives for remediation projects, has this year torpedoed the reintroduced bill by sending negative letters to the relevant committee chairs. This is despite revisions in the bill and strong support from the Association of Washington Business. The politics behind all this is murky and complicated, but the result is disappointing. On the positive side, the bill re-authorizing the Office of Regulatory Assistance (OAR) – which we have been actively promoting – appears on track. Meanwhile, we are once again opposing a move to require new licensing for “soil scientists” (even though the concept has been changed to “certification”). We see neither a problem nor a solution addressed by this bill.

In Salem, NEBC's bill to replace the sunseting Pollution Control Tax Credit (PCTC) with one promoting a “beyond compliance” approach, has made it out of legislative counsel and to the House Revenue Committee. This bill (HB3500) still offers a base tax credit for compliance with regulation, but features an even greater “environmental enhancement” credit for the portion of a project that exceeds requirements. The base credit then phases out over time. A credit is also provided for Environmental Management Systems and the cost of process changes that result from them. We are partnering with the Oregon Business Association on this bill. Contact me for more information or if you want to help support this effort.



Robert Grott

Notice: Early Bird Registration Ends March 23!



NEBC CONFERENCES, TRADE SHOWS & MEETINGS MARK YOUR CALENDARS Full list of NEBC events on page 6

April 4. NEBC Luncheon, Seattle. Stormwater Update: Regulations, Permitting and Controls.

On the municipal, construction, and industrial fronts, NPDES permitting for stormwater is changing on the state and local levels. Sue Clarke, Senior Water Quality Specialist for King County is a leader and expert in this arena and will be discussing what is going on, what to expect, and the status of BMPs. To register, [click here](#).

April 12. NEBC Luncheon, Portland. The Carbon Future: Markets, Policy and Opportunities.

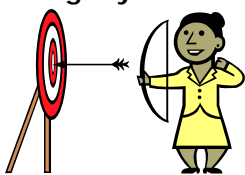
This forum will focus on the current state of carbon trading on a global level, the current actions at a legislative level to address carbon reduction at a state level and opportunities for the Pacific Northwest to market carbon sequestration through forestry practices. The global carbon trading industry will be addressed by Glen Lindgren of CH2M HILL. David Van't Hoff, Governor Kulongoski's advisor on Sustainability and Renewable Energy will present information on the governors global warming initiative and issues arising from the 2007 OR legislative session. The role of carbon sequestration and their market viability in northwest forests will also be explored. **NOTE: Different Venue! This month only – Greek Cuisina, 404 SW Washington, Minoan Room.** To register, [click here](#).

April 24. NEBC Conference, Portland. "Making Renewable Energy Projects Happen".

A one-day conference addressing the specifics of renewable energy project development in the Northwest - both **electricity and biofuels** - with speakers and practical sessions on: Renewable energy economics Design & permitting issues, selling what you make, managing project development, Project financing, Business opportunities. This conference brings together dozens of speakers who have "been there, done that." They will share their perspectives on what it takes to successfully design, finance, and build renewable energy projects in both the electricity and biofuels arenas. For more information and to register, [click here](#).

May 24. NEBC Workshop. Portland. Constructing with GCLs and PVC Geomembranes. This technical workshop will educate those involved with the design, construction, operation and closure of landfills, lagoons, ponds, decorative applications and Corrective action activities at closed sites on the latest information on GCLs, including hydraulic equivalence, specifications, testing and installation.

Target your Marketing! Sponsor an NEBC event and reach your target audience! Technical luncheons.



Conferences. Networking Meetings. Pick the event and venue that will help you reach new customers! Check frequently for updates and new sponsoring opportunities. Sponsor benefits may include: complimentary registration, company logo on marketing material, recognition at event, and opportunity to distribute marketing material. Contact [Sue Moir](#) today to explore all the NEBC sponsorship opportunities available or follow the [Event Sponsorship Opportunities](#) link on the NEBC website Events Page.

Special Thanks to all our Sponsoring Members!

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INDUSTRY NEWS, MEETINGS & EVENTS

March 20. A&WMA, PNWIS Luncheon, Portland. Green Chemistry: Applications at NIKE. 12:00 – 1:30. World Trade Center, Portland. Nike's environmental goal is to eliminate from its products all substances known or suspected to be harmful to human health or the environment. Andy Chen, PhD, from NIKE's Green Chemistry Program will cover 'Considered Design' where the goal is to make innovative, performance-quality products that demand less of our natural resources and to strive to incorporate sustainability as a design component from the beginning. For more information contact Frank Jones 503-235-9194, frank@tw-enviro.com.

[April 5. Oregon Business Opportunities 2007 – Marketing to the Government.](#) Portland. 9:00AM - 4:00PM. Presented by U.S. Senator Gordon H. Smith and the Government Contract Assistance Program you are invited to attend this one day forum that will focus on Minority and Women-Owned Businesses. Sessions and workshops will cover: Understanding the Federal Procurement Process; Federal Programs for Minority & Women-Owned Businesses; Roundtable Discussions with Agency and Business Owners. Registration Fee: \$65 (includes lunch). Hilton Hotel, Executive Suites. 921 SW 6th Ave., Portland, Oregon.

April 18. Indoor Environmental Design: Practical Solutions to Everyday Problems. Satellite broadcast and web cast presented by ASHRAE that will focus on the specifics solutions to the everyday challenges of achieving indoor environmental quality within real-world budget constraints. For more information please visit www.ashrae.org/iedbroadcast.

Selling to the Government. Do you sell to Federal government agencies? Do you want to? **NEBC** can help. In Oregon we are a contractor with the Government Contract Assistance Program (GCAP). This program guides vendors through the complexity of the government's procurement process, including how to get registered as a vendor, find opportunities, and market to government agencies. There is also a matching service that continually checks your profile against opportunities from Federal, State, and Local agencies. For more information call Robert or email robert@nebc.org. If you are in a state other than Oregon, you can find a local Procurement Technical Assistance Center by going to www.aptac-us.org and following the "Find a PTAC" link.

<p>RENEWING MEMBERS</p> <p>CH2M Hill Clean Harbors Environmental Services, Inc. Environmental Strategies, LLC Gradient Corporation</p> <p>NEW MEMBER</p> <p>Crane Environmental Services, Corp.</p>

EMPLOYMENT OPPORTUNITIES

BES Liaison Position. Qualified applicants will have experience with environmental policy, familiarity with Commissioner Adams and the Bureau of Environmental Services, and a demonstrated ability to build working relationships with and between citizens, interest groups, and businesses from all perspectives. If you are excited about the opportunity to work hard to help make Portland an economically and environmentally sustainable city, please submit a one-page cover letter, resume, three references, and a maximum five-page writing sample to: Tom Miller, Chief of Staff Office of Commissioner Adams, 1221 SW 4th Avenue, Room 220, Portland, Oregon 97204. Please no email or phone inquiries. Salary DOE, with a great benefits package. Applicants of all backgrounds encouraged to apply. Resumes must be received by 5 p.m. on March 16th.

<p>NEBC Sponsoring Member Spotlight</p>  <p>TestAmerica: Local Response - National Resource</p> <p>TestAmerica offers convenient support from certified, environmental analytical and microbiological laboratories throughout the United States and Asia. Client-focused, dedicated staff providing quality data from fixed or mobile labs - nationally and internationally. TotalAccess® allows secure, 24/7 Internet access to sample status, reports and budgets. TestAmerica: We are where you are. (1-800-644-0967) www.testamerica.com.</p>

The Portland office of BB&A is seeking an experienced **Environmental Consultant/Geologist**. The applicant preferably should have a geology or engineering educational background and a minimum of three (3) years experience completing Phase I Environmental Site Assessments and managing environmental cleanup projects. Additionally, applicants preferably should have experience in closing projects using the Washington Department of Ecology Model toxics control Act. Project experience should include investigations of sites where petroleum hydrocarbons or other organic chemicals have impacted soil and groundwater. Applicants should have a demonstrated ability to complete projects in a timely manner and within budget and should have clear written and spoken communication skills. Salary is commensurate with education, professional registration, and experience with medical benefits and 401(k) profit sharing. Please send resumes to

Bergeson-Boese & Associates, Inc. at 25195 SW Parkway Avenue, Suite 207 or email to rjboese@bergeson-boese.com.

Hart Crowser, Inc. is currently seeking a **Sediment Quality Specialist** to join our Water Resource Group. Qualified candidates will have an advanced degree in Oceanography, Coastal or Civil Engineering and 5+ years

relevant experience in contaminated sediment characterization investigations, dredged material characterization, feasibility studies, permitting, sediment remediation, and/or related design. Responsibilities will include study planning, data collection coordination, data analysis and interpretation, regulatory evaluation, report writing, and client interaction. Sound knowledge of state and federal regulations and guidance for sediment and dredged materials is critical; experience in WA and OR is highly desirable. Interested candidates are encouraged to submit their confidential resume to: staffing@hartcrowser.com. Information about other opportunities can be found on our website: www.hartcrowser.com.

Hart Crowser, Inc. has an opening for an **Environmental Project Manager** who will work on a variety of projects. Responsibilities will include planning, scheduling and conducting environmental project work, tracking and managing budgets, leading project teams and mentoring of junior staff. In addition to technical expertise, this role will require strong interpersonal and communication skills, including report writing. The successful candidate will have an advanced degree in Environmental Engineering or Science, Chemistry, Hydrogeology, Geology or a related discipline, with at least 7~10 years of progressively responsible consulting experience. A Washington PE, RG or LHG registration is highly desirable. Expertise with federal and local environmental regulations is critical. Interested candidates are encouraged to submit their confidential resume to: staffing@hartcrowser.com. Information about other opportunities can be found on our website: www.hartcrowser.com.

Waste Management has an immediate opportunity for a **District Operations Manager** (Hazardous Waste) at their Arlington, Oregon location. This position provides daily supervision of employees and works closely with Supervisors, and Maintenance Manager. Successful candidates will have the following competencies: High School Diploma, or GED; college degree a plus; minimum 5 years demonstrated leadership experience; proven ability to provide leadership, communication, and coaching to employees; ability to work effectively and efficiently both independently and in a team environment; experience as a supervisor or manager implementing safety (OSHA) programs and equipment specifications. Come join a team that is highly engaged, enthusiastic, and where safety is number one! We offer a comprehensive and competitive benefits package along with an excellent 401(k) opportunity with a company match! Qualified candidates please visit www.wmcareers.com to apply. PLEASE NO PHONE CALLS.

INTERNSHIP

Environmental engineering students available for internships. Help a student gain professional experience while getting some extra projects done this summer. Environmental Engineering students from Oregon State University need internship opportunities. Real world engineering experience is invaluable to students. The ABET accredited undergraduate Environmental Engineering program is an interdisciplinary degree program with a broad basis in the physical, chemical, and biological sciences in addition to course work in environmental, civil, and chemical engineering. Our undergraduate curriculum includes coursework in: water and wastewater treatment; fate of contaminants in the environment; air pollution; sustainable water resources development. For more information or to publicize an available internship contact Tracy Rothwell, Internship Coordinator, Dept. of Chemical, Biological and Environmental Engineering, Oregon State University. Tracy.Rothwell@oregonstate.edu

The Business Education Compact (BEC) is an Oregon program placing qualified educators and students in internship positions. They are looking to build links with all types of firms in the environmental industry. The educator program is for the summer months, while the student program is year-round. BEC functions as an employment agency, handling recruiting, qualifying, scheduling interviews, progress monitoring, etc. Hourly rates are based on the skill level involved and include all payroll management. For information, visit www.bedpdx.org or call Andrew Witt 503-646-0242 ext 22.

MEMBER DISCOUNTS

Associated Technologies Council. NEBC has partnered with the Associated Technologies Council (ATC) in order to allow you to participate in their employee benefits program. ATC provides employee benefits to companies in Computer Technology, Bioscience, Telecommunications and now Environmental Sciences. Because ATC is able to pool firms together across a wide spectrum of desirable industries, they are able to provide medical benefits up to 20% below what you are probably paying now. In addition, there are benefits available like, paperless enrollment, single invoice billing and COBRA administration all provided at no cost to you. Contact Tino Versoza, NEBC Benefits Representative (503) 626-9135 or email: tino@get-benefits.com for a free no obligation benefits analysis.

Financial Planning Services with Waddell & Reed. NEBC members receive at 20% discount on financial planning services provided by Waddell & Reed, a national financial planning firm founded in 1937. Planning services include retirement planning, wealth management, tax-efficient investing, education funding, estate protection, and succession planning for closely-held businesses. Other business services include retirement plans and financial education workshops. Contact Karen Einberger, Financial Advisor, Waddell & Reed, 206.283.6661 or keinberger@wradvisors.com.

Sustainable Industries Journal (SIJ). The premier magazine for sustainable business news on the West Coast. The NEBC member discount for the Sustainable Industries Journal is better than imagined – it's still a \$10 discount, but the new annual subscription rate is only \$39, that means that NEBC members can receive this new publication for only \$29/year! For more information look to: www.sijournal.com/prtnr

Oregon Insider. NEBC members may take advantage of a \$150 introductory rate for the first year (24 issues), a savings of \$95 off their regular base rate. In addition, NEBC members will enjoy an ongoing subscription rate of \$195 per year, which represents an ongoing savings of \$50 per year. To redeem your discount please contact Oregon Insider by calling David Light at 541.343.8504 or by email at epi@rio.com.

Northwest Environmental Training Center. NEBC has partnered with NWETC to offer our member companies an exceptional opportunity to provide continuing education to its employees at a 20% discount off the published rate on all of NWETC's technical training workshops, conferences, and seminars. For more information, visit their website <http://www.nwetc.org/> or contact Erick McWayne at 206-762-1976.

Environmental Expert. NEBC has teamed with Environmental Expert, the world's largest online marketplace and information resource serving the environmental industry. At a reduced rate of just \$1,700, NEBC members can become Bronze Sponsors and get a year's worth of cost-effective exposure to a targeted audience of over 400,000 environmental professionals. Additional levels of sponsorship and optional advertising opportunities are also available. www.environmental-expert.com For more information contact Tracy Barton, tracy@combined-resources.com.

NEBC CONTACT INFORMATION

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Northwest Environmental Business Council 2007 Events & Meeting Calendar

April			
4	Olympic Chapter Committee Meeting	10:00 AM – 11:30 PM	AGC – Seattle, WA
4	Olympic Chapter Luncheon – Topic: Stormwater Update: Regulations, Permitting and Controls	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
12	Cascade Chapter Committee Meeting	9:30 AM – 11:00 AM	Greek Cuisina – Portland, OR
12	Cascade Chapter Luncheon – Topic: The Carbon Future: Policy, Markets and Opportunities	11:30 AM – 1:00 PM	Greek Cuisina – Portland, OR
24	"Making Renewable Energy Projects Happen" Conference	8:00 AM – 6:00 PM	World Trade Center – Portland, OR
May			
2	Olympic Chapter Luncheon – Topic: Endocrine Disruption in the Waste Stream	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
10	Cascade Chapter Luncheon – Topic: Ecosystems Markets	11:30 AM – 1:00 PM	Governor Hotel – Portland, OR
24	Geomembrane Workshop	8:00 AM – 5:00 PM	World Trade Center – Portland, OR
June			
6	Cascade Chapter Committee Meeting	9:30 AM – 11:00 AM	Governor Hotel – Portland, OR
6	Cascade Chapter Luncheon – Topic: Willamette River Cleanup	11:30 AM – 1:00 AM	Governor Hotel – Portland, OR
21	"Mercury 2007 – Global Problem, Local Solutions" Conference	8:00 AM – 6:00 PM	Red Lion Hotel – Bellevue, WA
July			
TBD	Board of Directors Meeting	12:00 PM – 4:30 PM	TBD
TBD	Olympic Chapter Rooftop Mixer	5:00 PM – 7:00 PM	TBD
19	Cascade Chapter Golf Tournament	7:30 AM – 1:00 PM	Langdon Farms Golf Course – Aurora, OR
September			
5	Olympic Chapter Committee Meeting	10:00 AM – 11:30 PM	AGC – Seattle, WA
5	Olympic Chapter Luncheon – Topic: Carbon Trading & Sequestration	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
TBD	Board of Directors Meeting	TBD	Lane Powell – Portland, OR
TBD	Cascade Chapter Summer Mixer	5:30 PM – 7:00 PM	Lane Powell – Portland, OR
October			
3	Olympic Chapter Luncheon: Brownfields	10:00 AM – 11:30 PM	McCormick & Schmick's Harborside – Seattle, WA.
11	Cascade Chapter Committee Meeting	9:30 AM – 11:00 AM	Governor Hotel – Portland
11	Cascade Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	Governor Hotel – Portland
17 & 18	Northwest Environmental Summit & Trade Show	All Day	Tacoma Convention Center – Tacoma, WA
November			
7	Olympic Chapter Committee Meeting	10:00 AM – 11:30 PM	AGC – Seattle, WA
7	Olympic Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
8	Cascade Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	Governor Hotel – Portland, OR
December			
5	Hazwoper Training	8:00 AM – 5:00 PM	Red Lion Hotel on the River – Portland, OR
6 & 7	Northwest Environmental Conference & Trade Show	All Day	Red Lion Hotel on the River – Portland, OR

*Event dates and topics subject to change.